Secretary 16 Commerce and Trade

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Department of Housing & Community Development (165)

Service Area

Housing Assistance

Objective

Improve the quality and increase the affordability of housing options for low-income households, including the elderly and disabled.

Measure #1

Number of households provided with new or improved affordable housing

Key Measure	Measure Type		Preferred Trend
	Outcome		Maintain

Measure Methodology

This measure is calculated on the number of substandard housing units occupied by low-income individuals and families that are repaired, rehabilitated and/or receive energy-efficiency improvements. Information will be gathered through periodic reports to DHCD from nonprofit organizations and local governments that provide the direct services. The number of households served at the end of each fiscal year will be compared to the preceding year.

Measure Baseline

Value	Date	Description
3,459	6/30/2006	Assistance provided to 3,459 housing units in FY 06.
Measure Target Value	Date	Description
3.200	6/30/2008	The target is to provide assistance to 3,200 households in FY 08.

Measure Data

Year	Annual Measure		
2001	3,974		
2002	3,207		
2003	4,416		
2004	3,246		
2005	4,292		
2006	3,459		
2007	3,392		
2008			

Explanatory Note

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Department of Housing & Community Development (165)

Service Area

Housing Assistance

Objective

To increase the affordability of housing for Virginia's lower-income citizens

Measure #2

We will reduce the percentage of Virginia households spending more than 30 percent of their income for housing

Key Measu	ure Measure Type	Preferred Trend
X	Outcome	Down

Measure Methodology

As published by the Bureau of the Census, American Community Survey (there is at least a one year reporting lag)

Dogorintion

Measure Baseline

Measure Target	Data	Description
35.1	12/31/2005	In CY 2005, 35.1 percent of Virginia households spent more than 30 percent of their income for housing
value	Date	Description

Value	Date	Description

Data

30	12/31/2008	Less than 30 percent of Virginia households will spend more than
		30 percent of their income for housing by the end of CY 2008

Measure Data

Year	Annual Measure		
2005	35.1		
2006	30.1		
2007			
2008			

Explanatory Note

The data is reported on a calendar year basis. CY 2006 is the latest year available. CY 2007 data will not be available until the fall of 2008.

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Department of Housing & Community Development (165)

Service Area

Housing Assistance

Objective

To reduce the number of Virginians living in substandard housing

Measure #3

The estimated number of homes lacking " complete indoor plumbing facilities" including a bathroom and connection to an approved water and wastewater system

Key Measure	Measure Type	Preferred Trend
X	Outcome	Down

Measure Methodology

As published by the Bureau of the Census, American Community Survey (there is at least a one year reporting lag)

Measure Baseline

Value	Date	Description
13,355	12/31/2005	In CY 2005, an estimated 13,355 households lacked complete
		indoor plumbing facilities
Measure Target		
Value	Date	Description
10,000	12/31/2008	Fewer than 10,000 households (estimated) will lack complete
		indoor plumbing facilities by the end of CY 2008

Measure Data

Year	Annual Measure		
2005	13,355		
2006	10,688		
2007			
2008			

Explanatory Note

The data is reported on a calendar year basis. CY 2006 is the latest year available. CY 2007 data will not be available until the fall of 2008.

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Service Area

Homeless Assistance

Objective

Increase housing to homeless individuals and those at risk of becoming homeless.

Measure #4

Number of homeless households securing permanent housing

Key Measure Measure Type Preferred Trend
Outcome Maintain

Measure Methodology

Service providers submit quarterly and annual reports indicating the status of households that leave their programs.

Measure Baseline

Value	Date	Description
5,291	6/30/200	-,=
		2005-06 through nonprofits and local government programs.
Measure Target Value	Date	Description

4,500

4,500 households will exit to permanent housing from shelters in

mar

FY 2008.

Measure Data

Year	Annual Measure		
2006	5,291		
2007	4,844		
2008			

6/30/2008

Explanatory Note

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Department of Housing & Community Development (165)

Service Area

Homeless Assistance

Objective

Increase housing to homeless individuals and those at risk of becoming homeless.

Measure #5

Number of households averting homelessness

Key Measure Type Preferred Trend
Outcome Maintain

Measure Methodology

Quarterly and annual reports filed by grantees provide the number of households assisted and the number of households maintaining housing and averting homelessness.

Measure Baseline

1,419 6/30/2006 In 2005-06, 1,419 households averted homelessness through assistance. Measure Target Value Date Description In fY 2008, 1,500 households will avert homelessness through	Value	Date	Description
Measure Target Value Date Description	1,419	6/30/2006	, ,
Value Date Description			assistance.
	Measure Target		
1 500 6/30/2008 In fY 2008 1 500 households will avert homelessness through	Value	Date	Description
assistance.	1,500	6/30/2008	In fY 2008, 1,500 households will avert homelessness through

Measure Data

Year	Annual Measure		
2006	1,419		
2007	1,797		
2008			

Explanatory Note

Friday, January 04, 2008 Page 7 of 174

Financial Assistance for Housing Services

Objective

Improve the quality of housing units occupied by low-income households, including the elderly and disabled, through funding to local governments.

Measure #6

The number of local governments assisted with housing activities

Key Measure	Measure Type		Preferred Trend	
	Output		Maintain	

Measure Methodology

This measure is calculated based on the number of local governments receiving assistance targeted towards housing needs and issues. Information will be gathered from periodic reports made to DHCD and from fiscal records on financial transactions.

Measure Baseline

Value	Date	Description
17	6/30/200	17 local governments in FY 2007
Measure Target Value	Date	Description
17	6/30/200	

Measure Data

Year	Annual Measure		
2006	24		
2007	17		
2008			

Explanatory Note

Friday, January 04, 2008 Page 8 of 174

Secretary 16	Commerce and Trade	mar
Department o	f Housing & Community Development (165)	

Community Development and Revitalization

Objective

Promote greater prosperity for distressed communities and citizens.

Measure #7

Number of new jobs created through community development activities.

Key Measure Measure Type Preferred Trend Outcome Up

Measure Methodology

Reports from local and regional partners and grant recipients

Measure Baseline

Description Value Date 1,589 6/30/2006 1,589 New Jobs Created in FY 2006 **Measure Target**

Description Value Date 1,650 6/30/2008 1,650 New Jobs Created in FY 2008

Measure Data

Year	Annual Measure		
2000	2,680		
2001	2,280		
2002	1,224		
2003	3,279		
2004	1,545		
2005	1,157		
2006	1,589		
2007	1,916		
2008			

Explanatory Note

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Community Development and Revitalization

Objective

Promote greater prosperity for distressed communities and citizens.

Measure #8

Amount of new private investment in distressed communities through community development activities.

Measure Type Key Measure Preferred Trend Outcome Up

Measure Methodology

Reports from local and regional partners and grant recipients

Measure Baseline

Description Value Date 68.3 6/30/2007 \$68.3 Million in FY 2007 **Measure Target**

Description Value Date \$70 Million in FY 2008. 70 6/30/2008

Measure Data

Year	Annual Measure		
2000	42.4		
2001	50.5		
2002	38.3		
2003	78.9		
2004	33.1		
2005	55.6		
2006	75.0		
2007	68.3		
2008			

Explanatory Note

Reported number is in the millions of dollars

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Service Area

Community Development and Revitalization

Objective

To reduce economic disparity between Virginia's communities

Measure #9

We will reduce percentage of Virginia localities that have unemployment rates greater than 150 percent of the state average

mar

Key Measure		Measure Type	Preferred Trend	
X		Outcome		Down

Measure Methodology

Unemployment data from the Virginia Employment Commission

Measure Baseline

Value	Date	Description
24	6/30/2006	In FY 2006, 24 percent of Virginia localities had unemployment rates greater than 150 percent of the state average
Measure Target Value	Date	Description
20	6/30/2008	Less than 20 percent of Virginia localities will have unemployment rates greater than 150 percent of the state average (FY2008)

Measure Data

Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
2000				23.10
2001				20.10
2002				13.40
2003				17.20
2004				17.90
2005				20.10
2006				24.00
2007	20.97	23.67	26.47	19.80
2008	22.05			

Explanatory Note

The measure was reported annually from FY 2000-2006 but is now being reported on a quarterly basis for FY 2008.

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Service Area

Financial Assistance for Regional Cooperation

Objective

Provide technical and financial support to 21 regional Planning District Commissions (PDCs) to help identify and address critical community development needs.

mar

Measure #10

Percentage of payments disbursed to Planning District Commissions in a timely and accurate manner.

Key Measure Measure Type Preferred Trend
Output Maintain

Measure Methodology

The first payment is quarterly after the annual reports are received and monthly thereafter.

Measure Baseline

Value	Date	Description
100	6/30/2006	100% monthly payments disbursed in a timely and accurate manner in FY 2006
M		manner in FT 2000
Measure Target		
Value	Date	Description
100	6/30/2008	100% monthly payments to be disbursed in a timely and accurate
		manner in FY 2008

Measure Data

Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
2006	100	100	100	100
2007	100	100	100	100
2008	100			

Explanatory Note

Friday, January 04, 2008 Page 12 of 174

Financial Assistance for Community Development

Objective

Provide targeted funding for infrastructure that will provide new or enhanced water and wastewater treatment for citizens in distressed communities.

Measure #11

Number of households provided with new or improved water/wastewater treatment

Key Measure Measure Type Preferred Trend

Outcome Up

Measure Methodology

Reports from grant recipients

Measure Baseline

Value	Date	Description
462	6/30/2006	462 in FY 2006

Measure Target

modelate target					
Value	Date	Description			
800	6/30/2008	800 in FY 2008			

Measure Data

Year	Annual Measure		
2003	3,283		
2004	657		
2005	1,974		
2006	462		
2007	4,674		
2008			

Explanatory Note

The number is larger in 2007 due to the Big Stone Gap Urgent Need Grant for 4,167 households assisted

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Measure Data

Year	Annual Measure		
2006	136		
2007	39		
2008			

Explanatory Note

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Financial Assistance for Economic Development

Objective

Provide incentives to businesses to stimulate new job creation and private investment in distressed areas.

Measure #13

Number of new jobs created as a result of enterprise zone incentives.

Key Measure Type Preferred Trend
Outcome Up

Measure Methodology

Incentive Applications

Measure Baseline

 Value
 Date
 Description

 2,461
 6/30/2006
 2,461 in FY 2006

Measure Target

 Value
 Date
 Description

 2,500
 6/30/2008
 2,500 in FY 2008

Measure Data

Year	Annual Measure		
2000	3,351		
2001	2,445		
2002	1,269		
2003	4,279		
2004	3,213		
2005	3,549		
2006	2,461		
2007	2,866		
2008			

Explanatory Note

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Financial Assistance for Economic Development

Objective

Provide incentives to businesses to stimulate new job creation and private investment in distressed areas.

Measure #14

Amount of new private investment in distressed communities as a result of enterprise zone incentives.

Key Measure Measure Type Preferred Trend

Outcome Up

Measure Methodology

Incentive Applications

Measure Baseline

 Value
 Date
 Description

 157
 6/30/2006
 \$157 Million in FY 2006

Measure Target

 Value
 Date
 Description

 160
 6/30/2008
 \$160 Million in FY 2008

Measure Data

Year	Annual Measure		
2000	86.1		
2001	54.4		
2002	77.7		
2003	100.8		
2004	67.6		
2005	82.1		
2006	157.0		
2007	246.9		
2008			

Explanatory Note

Reported in the millions of dollars

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Service Area

State Building Code Administration

Objective

To ensure uniformity in the application and enforcement of the building and fire regulations.

Measure #15

Number of code enforceers certified yearly

Key Measure	Measure Type	Preferred Trend
	Output	Up

Measure Methodology

Track the number of certifications issued quarterly to by category (Building Officals, Fire Officials, Property Maintenance Officials, USBC Technical Assistants, SFPC Technical Assistants) within a fiscal year

Measure Baseline

Value	Date	Description
538	6/30/2006	Number of officials certified
Measure Target		
Value	Date	Description

Measure Data

Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
2006	122	44	204	168
2007	151	136	263	279
2008	224			

Explanatory Note

The total number of officials certified for FY 2007 was 829.

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Service Area

State Building Code Administration

Objective

To ensure uniformity in the application and enforcement of the building and fire regulations.

Measure #16

Number of customers trained in the use of the Virginia Rehabilitation Code

Key Measure	Measure Type	F	Preferred Trend
	Output		Maintain

Measure Methodology

Compare the numbers of private sector customers and code enforcers trained each year with preceding year.

Measure Baseline

Value	Date	Description
500	6/30/2006	Eight programs were offered for 500 customers and code enforcers during FY 2006.

Measure Target

Value	Date	Description	
1,650	6/30/2008	Conduct training programs during FY 2008 for 1,650 customers	

Measure Data

Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
2006				500
2007	195	275	363	321
2008	209			

Explanatory Note

This is a new building code adopted on 11/15/05 that requires specialized training for our customers concerning the revitalization of older commercial/residential districts. The total number of private sector customers and code enforcers trained in FY 2007 was 1,154.

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Service Area

State Building Code Administration

Objective

Administer the Virginia Manufactured Housing Safety Regulations in an efficient manner.

Measure #17

Percentage of manufactured home consumer complaints closed within 180 days of referral to the manufacturer.

Key Measure	Measure Type		Preferred Trend
	Outcome		Up

Measure Methodology

Complaints are submitted in writing, date-stamped, referred to all appropriate parties, entered on a complaint log and the response and correspondence are maintained in files and followed up until all requirements of state and federal regulations are met. The complaint file is then closed.

Measure Baseline

Value	Date	Description
83	6/30/2006	In FY 2006, 83% manufactured home consumer complaints were closed within 180 days of referral to the manufacturer.
Measure Target Value	Date	Description
90	6/30/2008	90% of manufactured home complaints will be closed within 180 days of referral to the manufacturer of all required documentation regarding the complaint in FY 2008.

Measure Data

Year	Annual Measure		
2006	83		
2007	87		
2008			

Explanatory Note

Friday, January 04, 2008 Page 19 of 174

Service Area

State Fire Prevention Code Administration

Objective

Provide a safe environment for people working and residing in private, state-owned and institutional buildings where the State Fire Marshal's Office is responsible for inspections.

Measure #18

Percentage of inspected mandated buildings that will be brought into compliance with the Virginia Statewide Fire Prevention Code

Key Measure	Measure Type		Preferred Trend
	Outcome		Up

Measure Methodology

Data is compiled via monthly report from spreadsheets on each inspector's computer

Measure Baseline

Value	Date	Description
99.6	6/30/2006	In FY 2006, 99.6% of the mandated buildings were brought into
		compliance within the specified time frame.

Measure Target

Value	Date	Description
100	6/30/2008	Achieve 100% compliance rate in FY 2008 for inspections of mandated buildings, with the Virginia Statewide Fire Prevention Code and the Life Safety Code within a specified time frame after the initial inspection.

Measure Data

Υe	ear	Annual Measure		
200	04	99.0		
200	05	99.6		
200	06	99.6		
200	07	99.8		
200	80			

Explanatory Note

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Administrative and Support Services

Objective

To ensure that resources are used efficiently and programs are managed effectively, and in a manner consistent with applicable state and federal requirements.

Measure #19

Percent of Governor's Management scorecard categories marked as "meets expectations" for the agency

Key Measure	Measure Type	Preferred Trend
	Outcome	Maintain

Measure Methodology

100

Actual scores reflected the the scorecard each quarter

Measure Baseline

Value	Date	Description
100	6/30/2005	100% in FY 2005
Measure Target Value	Date	Description

100% in FY 2008

Measure Data

Year	Annual Measure		
2005	100.00		
2006	83.34		
2007	76.67		
2008			

6/30/2008

Explanatory Note

The percent of the Governor's Management scorecard categories marked as meets expectations for the 1st and 2nd quarters was 65%, the 3rd quarter was 75% and the 4th quarter was 90% which reflects progressive improvement for the agency.

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Intergovernmental Relations

Objective

To assist local governments, citizens and state officials in understanding the legal processes and general ramifications of local boundary change and governmental transition issues.

Measure #20

Number of localities and other clients requesting information or other assistance on local boundary change and governmental transition issues.

Key Measure	Measure Type		Preferred Trend
	Outcome		Up

Measure Methodology

Measure Source: Commission on Local Government local assistance form will record name of requesting entity and date of fulfillment of request. Copies of all e-mail responses to requests for assistance will be maintained in a local assistance file and used in calculation of the measure. Further, it will be investigated if the Web trends report ranking downloads of documents from Commission's website can be used in calculation of this measure.

Calculation method: tracking contact and compiling totals

Measure Baseline

Value	Date	Description
86	6/30/2007	86 contacts for FY 2007
Measure Target Value	Date	Description
110	6/30/2008	110 contacts for FY 2008

Measure Data

Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
2006				173
2007				86
2008	47			

Explanatory Note

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kbs

Department of Labor & Industry (181)

Service Area

Apprenticeship Program

Objective

To increase the numbers of apprentices enrolled in Virginia's Registered Apprenticeship Programs.

Measure #1

We will increase the number of apprentices participating in the Registered Apprenticeship training programs.

Key Measure	Measure Type	Preferred Trend
X	Output	Up

Measure Methodology

Participants in registered apprenticeship program are tracked and recorded in an Agency-based program database. Numbers are accumulated and reported at the end of each state fiscal year.

Measure Baseline

Value	Date	Description		
12,299	6/30/2005	The Measure Baseline as of 6/30/2005 is 12299.		
Measure Target Value	Date	Description		
13,037	6/30/2008	The Measure Target for 6/30/2008 is 13037.		

Measure Data

Year	First Quarter	Second Quarter	Second Quarter Third Quarter	
2002	10,556			
2003	10,780			
2004	11,585			
2005	12,299			
2006	13,068			
2007	13,272	13,340	13,725	13,859
2008	14,035			

Explanatory Note

FY2007 Quarterly results reported cumulative totals in order to provide more meaningful data in relation to already established annual measure target.

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Secretary 16	Commerce and Trade	kbs
Department o	f Labor & Industry (181)	

Labor Law Services

Objective

To reduce the number of children working in hazardous or unhealthy occupations in Virginia.

Measure #2

Number of employment certificates issued to minors revoked.

Key Measure	Measure Type		Preferred Trend
	Outcome		Down

Measure Methodology

Chapter 5 of Title 40.1 requires the Issuing Officer to forward a copy of each permit to the Agency. The Agency retains copies of both permissible and revoked permits. The measure will result from counting the number of revoked permits.

Measure Baseline

Value	Date	Description
119	6/30/2005	Number of revoked employment certificates or permits.
Measure Target Value	Date	Description
107	6/30/2008	Number of revoked employment certificates or permits.

Measure Data

Year	Annual Measure		
2005	119		
2006	95		
2007	111		
2008			

Explanatory Note

For fiscal year 2007, we revoked 111 employment certificates that were inappropriately issued.

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Secretary 16 Commerce and Trade

Department of Labor & Industry (181)

Service Area

Labor Law Services

Objective

To advance the fair and efficient investigation of wage complaints.

Measure #3

We will complete 90 percent of the payment of wage investigations within 90 days.

Key Measure		Measure Type		Preferred Trend
>	X	Outcome		Down

Measure Methodology

Each wage claim the agency receives is entered in the Labor Law Database, which records beginning/closing dates of the investigation. The measure will be the average number of days to complete a valid wage investigation. The Agency follows due process requirements which provide for numerous multi-week response times.

Measure Baseline

Value	Date	Description
100	6/30/2006	The average number of days required to complete an investigation of a valid payment wage claim.
Measure Target Value	Date	Description
90	6/30/2008	Close 90 percent of payment of wage investigations within 90 days or less.

Measure Data

Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
2003	167.0			
2004	143.7			
2005	116.0			
2006	94.0			
2007	66.0	65.0	84.0	85.0
2008	68.4			

Explanatory Note

Measure data for 2003 through 2006 represents the average number of days to complete a valid wage investigation. Beginning with 2007, measure data represents the percentage of valid payment of wage investigations closed within 90 days or less. For 2007, the data is presented as the average for each quarter of the fiscal year.

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Secretary 16 Commerce and Trade

Department of Labor & Industry (181)

Service Area

Virginia Occupational Safety and Health Services

Objective

Work toward reducing workplace fatalities in the high-hazard construction industry.

Measure #4

We will reduce the rate of workplace fatalities in the high-hazard construction industry per 100,000 workers.

Key Measure		Measure Type	Preferred Trend
	X	Outcome	Down

Measure Methodology

U. S. Department of Labor (USDOL) tables that record yearly rates of fatality per 100,000 workers in the high-hazard construction industry. The Agency does not have direct control of workplaces, but we track this measure.

Measure Baseline

Value	Date	Description
14.12	6/30/2005	14.12 fatalities (per 100,000 workers) as of 6/30/2005.
Measure Target Value	Date	Description
13.41	6/30/2008	13.41 fatalities (Decrease by 5 percent the number of fatalities per 100,000 workers) as of 6/30/2008.

Measure Data

Year	Annual Measure		
2000	15.4		
2001	12.4		
2002	12.1		
2003	15.3		
2004	18.8		
2005	14.0		
2006	14.5		
2007	14.4		
2008			

Explanatory Note

The 2007 fatality rates are the rates that were published in 2007 by the U. S. Department of Labor, Bureau of Labor Statistics. The figures published in 2007 are based on the figures that were collected in calendar year 2005. There is a delay in the actual occurrence of the fatalities and the publication of the fatality rates.

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Virginia Occupational Safety and Health Services

Objective

Work toward reducing workplace injuries and illnesses in the high-hazard construction industry.

Measure #5

Rate of workplace injuries in the high-hazard construction industry per 100 employees.

Key Measure	Measure Type	Preferred Trend
	Outcome	Down

Measure Methodology

The U. S. Department of Labor (USDOL) tables record rates of injury/illness per 100 workers in the high-hazard construction industry. The Agency does not have direct control of workplaces, but we track data on illnesses and injuries.

Measure Baseline

Value	Date	Description
7.10	6/30/2005	Injuries/illnesses per 100 workers
Measure Target Value	Date	Description
4.97	6/30/2008	Injuries/illnesses per 100 workers

Measure Data

Year	Annual Measure		
1999	8.90		
2000	9.60		
2001	7.10		
2002	7.40		
2003	7.40		
2004	6.50		
2005	6.10		
2006	5.30		
2007	6.54		
2008			

Explanatory Note

The measure is based on an annual calendar year survey. The previous year's data are reported by the Bureau of Labor Statistics in December; i.e., calendar year 2005 published in December 2006.

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Department of Labor & Industry (181)

Service Area

Virginia Occupational Safety and Health Services

Objective

Respond quickly to all safety and health complaints.

Measure #6

Percentage of health/safety complaints investigated within one business day.

Key Measure	Measure Type	Preferred Trend
	Outcome	Up

Measure Methodology

VOSH program data is tracked utilizing the Integrated Management Information System (IMIS) database. VOSH offers workers the choice between two approaches to handle their complaints: either VOSH will conduct an investigation by contacting the employer via phone/fax to inform them of the complaint, with a response required back from the employer within five work days; or, VOSH will conduct an on-site inspection.

Measure Baseline

Value	Date	Description
94	6/30/2005	· · · · · · · · · · · · · · · · · · ·
		target.
Measure Target		
Value	Date	Description
95	6/30/2008	· · · · · · · · · · · · · · · · · · ·
		target.

Measure Data

Year	Annual Measure		
2002	77.0		
2003	85.6		
2004	94.0		
2005	94.0		
2006	99.0		
2007	99.0		
2008			

Explanatory Note

This measure data is collected based on the federal fiscal year, which runs from October 1 through September 30.

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Secret	ary 16	Com	merce ar	nd Trad	le								KDS
Depa	rtment	of Lat	or & I	ndus	try (181)							
Objectiv	occupa ve nd quickly												
Numbe	er of occu	upationa	I safety a	and he	alth ha	zards ide	ntified.						
Key Mea		Measure T	Гуре		Preferre Up	d Trend							
			ctions ar	e conc	fucted	by compl	liance offic	ere ar	nd consult	ante Ha	zarde id	dentified	d are
									nd the Volu				
Measur Value	e Baselin 8,613		Date	6/30/2	007	Descriptio	n						
Measur Value	e Target		Date			Descriptio	'n						
	9,495			6/30/2	800								
Measure	Data												
Year	Annual M	easure											
2006		8,613											
2007		6,615											
2008													

Explanatory Note

This measure data is collected based on the federal fiscal year, which is from October 1 through September 30. We will not be able to input the 2007 data for this measure until after the end of the federal fiscal year.

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Secretary	16	Commerce and Trade	kbs
Departm	ent of	f Labor & Industry (181)	

Asbestos and Lead Safety Services

Objective

Work toward reducing workplace injuries and illness in the asbestos and lead abatement industry.

Measure #8

Percentage of contractors inspected each year.

Key Measure	Measure Type	Preferred Trend	Preferred Trend	
	Outcome	Up		

Measure Methodology

Data is collected from the Lead Asbestos Removal System (LARS) and the VOSH Integrated Management Information System (IMIS).

Measure Baseline

Value	Date	Description
70	6/30/2005	percent of contractors inspected
Measure Target Value	Date	Description
82	6/30/2008	percent of contractors inspected

Measure Data

Year	Annual Measure		
2006	53		
2007	54		
2008			

Explanatory Note

Under the Virginia Administrative Code, at 16VAC25-20-30, asbestos and lead contractors are required to submit a written notification on the department's form for each of their asbestos removal projects for an asbestos project of 10 linear feet or more or 10 square feet or more. Please see the Department of Labor and Industry website, at:

doli.virginia.gov/newsite/infocenter/forms/lead_asbestos/Asbestos%20Permit%20fillable.pdf
Unfortunately, due to inadequate numbers of staff, the agency was unable to schedule inspections of some of these contractors before the completion of their asbestos removal projects.

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Secretary 16	Commerce and Trade	kbs
Department	t of Labor & Industry (181)	
0		

Asbestos and Lead Safety Services

Objective

Respond quickly to health and safety complaints involving asbestos and lead.

Measure #9

Percent of responses to health/safety complaints investigated within one business day.

Key Measure	Measure Type	Preferred Trend	
	Output	Up	

Measure Methodology

Program data is tracked utilizing the Integrated Management Information System (IMIS) database. Agency offers workers the choice between two approaches to handle their complaints: either DOLI will conduct an investigation by contacting the employer via phone/fax to inform them of the complaint, with a response required back from the employer within five work days; or, DOLI will conduct an on-site inspection.

Measure Baseline

Value	Date	Description
94	6/30/2005	Percentage of health/safety complaints responded to within
		target.
Managema Tanaat		

Measure Target

Value	Date	Description
95	6/30/2008	Percentage of health/safety complaints responded to within target

Measure Data

Year	Annual Measure		
2007	99		
2008			

Explanatory Note

This measure is calculated based on the federal fiscal year which begins on October 1 and ends on September 30.

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Measure Data

Year	Annual Measure		
2007	880		
2008			

Explanatory Note

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Boiler and Pressure Vessel Safety Services

Objective

To eliminate, or mitigate, injuries, fatalities, and property damage through increasing the numbers of operational certificates issued for pressurized, temperature controlled boilers and pressure vessels.

Measure #11

Number operational certificates issued for high pressure, high temperature boilers/pressure vessel devices.

Key Measure	Measure Type	Preferred Trend
	Output	Up

Measure Methodology

Number of acceptable inspection reports conducted resulting in a Certificate of Inspection being issued by Boiler and Pressure Vessel program.

Measure Baseline

Value	Date	Description
32,000	6/30/1996	certificates issued
Measure Target Value	Date	Description
36,800	6/30/2008	

Measure Data

Year	Annual Measure		
1996	31,642		
1997	26,729		
1998	36,841		
1999	30,414		
2000	35,050		
2001	29,336		
2002	27,657		
2003	31,155		
2004	39,940		
2005	36,059		
2006	35,753		
2007	34,993		
2008			

Explanatory Note

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Measure Methodology

Outcome

External Audit Reports documenting any written findings, management letter comments or material internal control weaknesses, and Virginia Excels management scorecard with data supplied by agency.

Maintain

Measure Baseline

Value	Date	Description
100	6/30/2005	Management Scorecard
Measure Target Value	Date	Description
100	6/30/2008	Management Scorecard

Measure Data

Year	Annual Measure		
2006	100		
2007	100		
2008			

Explanatory Note

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Virginia Employment Commission (182)

Service Area

Job Placement Services

Objective

To match citizen job seekers and workers with the jobs available and in demand in the employer community by providing a well-trained workforce through the collaborative efforts of a state workforce system.

dma

Measure #1

We will increase the percentage of participants employed one calendar quarter after exiting the Wagner-Peyser Program who were unemployed at the time they started in the program. This measure is known as the

Key Measure	Measure Type	Preferred Trend
X	Output	Maintain

Measure Methodology

U.S.Department Of Labor Measures for July 2006 - June 2007

Measure Baseline

Value	Date	Description
71	6/30/2006	Baseline measures are negotiated annually with USDOL. For the current performace cycle, the following measures will apply: Wagner-Peyser Entered Employment Rate: 71% (National range: NA)
Measure Target	Data	Description

Value	Date	Description
76	12/31/2006	Exceed current performance meausres by 5%.

Measure Data

Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
2006				70.2
2007	71.3	70.2	70.2	70.3
2008	69.0			

Explanatory Note

Data is not available until approximately 30 - 45 days after the end of the quarter. Therefore, it will be provided as soon as it is available.

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dma

Virginia Employment Commission (182)

Service Area

Job Placement Services

Objective

To match citizen job seekers and workers with the jobs available and in demand in the employer community by providing a well-trained workforce through the collaborative efforts of a state workforce system.

Measure #2

We will increase the percentage of participants who enter employment after participating in the Workforce Investment Act (WIA) program. This measure is known as the "Adult Entered Employment Rate."

Key Measure		sure	Measure Type		Preferred Trend
	Χ		Outcome		Maintain

Measure Methodology

Baseline measures negotiated annually with the United States Department of Labor

Measure Baseline

Value	Date	Description
77.5	1/1/2006	Baseline measures negotiated annually with the United States Department of Labor
		11
Measure Target	- .	
Value	Date	Description
82.5	1/1/2007	Exceed current performance measures by 5%

Measure Data

Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
2006	71.8	77.6	75.1	79.2
2007	75.4	70.9	75.9	79.9
2008				

Explanatory Note

Baseline measures negotiated annually with the United States Department of Labor This measure will be transitioned to the Governor's Office for Workforce Development.

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Secretary 16 Commerce and Trade

Virginia Employment Commission (182)

Service Area

Job Placement Services

Objective

To match citizen job seekers and workers with the jobs available and in demand in the employer community by providing a well-trained workforce through the collaborative efforts of a state workforce system.

dma

Measure #3

We will increase the percentage of people who enter employment after participating in the WIA program after having lost their job through no fault of their own. This measure is known as the "Dislocated Worker Entered Employment Rate."

Key Measure		Measure Type		Preferred Trend	
X		Outcome		Maintain	

Measure Methodology

Baseline measure negotiated annually with United States Department of Labor

Measure Baseline

Value	Date	Description
82	6/30/2006	Baseline measure negotiated annually with United States Department of Labor
Magazira Target		

Measure Target

Value	Date	Description
87	12/31/2006	Exceed current performance measures by 5%

Measure Data

Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
2006	84.7	84.7	79.8	87.4
2007	79.5	73.9	77.6	84.6
2008				

Explanatory Note

Baseline measure negotiated annually with United States Department of Labor This measure will be transitioned to the Governor's Office for Workforce Development

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dma

Virginia Employment Commission (182)

Service Area

Unemployment Insurance Services

Objective

Meet or exceed the United States Department of Labor standard of 87 percent for first payments of unemployment insurance benefits made within 14 days of the first compensable week.

Measure #4

Percentage of unemployment insurance payments made within 14 days of the first compensable week. First payment time lapse.

Key Measure	Measure Type		Preferred Trend
	Output		Maintain

Measure Methodology

Data is collected from the Virginia Automated Benefits System payment records. The time-lapse figures are calculated by matching the date the first benefit check is issued with the first eligible week ending date of unemployment benefits paid to individuals. The VEC's Economic Information Services division reports this data on a monthly basis to the regional office of the U.S Department of Labor.

Measure Baseline

Value	Date	Description
87	6/30/2006	87.8.% (CY2005))
Measure Target Value	Date	Description
87	6/30/2006	Equal to or greater than 87% for CY2006, & CY2007, & CY2008

Measure Data

Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
2006	85.9	86.8	88.7	90.3
2007	89.4	89.7	88.6	89.6
2008	87.8			

Explanatory Note

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Secretary 16 Commerce and Trade

Virginia Employment Commission (182)

Service Area

Workforce Development Services

Objective

Identify, obtain and leverage resources to promote economic growth and provide quality workforce services.

Measure #5

We will increase the percentage of customers who rate our services as average or better when responding to a customer satisfaction survey (Customer Participant).

dma

Key Meas	ure Meas	Measure Type		Preferred Trend
X	Out	put		Maintain

Measure Methodology

U.S. Department Of Labor Measures for July 2006 - June 2007. Quarterly data collected and reported to the U.S. Department of Labor based on participant information and matched against Unemployment Insurance Wage Records

Measure Baseline

Value	Date	Description
74	12/31/2006	Baseline measures are negotiated annually with USDOL.
Measure Target Value	Date	Description
79	12/31/2007	Exceed current performance measures by 5%

Measure Data

Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
2006	75.6	73.3	70.6	74.2
2007	70.6	72.3	75.0	77.5
2008				

Explanatory Note

Baseline figures are negotiated values rather than actual performance data. Actual performance data is not yet available but will become available 12/31/2007.

This measure will be transitioned to the Governor's Office For Workforce Development

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Secretary 16 Commerce and Trade

Virginia Employment Commission (182)

Service Area

Workforce Development Services

Objective

Identify, obtain and leverage resources to promote economic growth and provide quality workforce services.

Measure #6

We will increase the percentage of customers who rate our services as average or better when responding to a customer satisfaction survey (Employer Participant).

dma

Key Measure		Measure Type		Preferred Trend
X		Outcome		Maintain

Measure Methodology

USDOL Measures for July 2006-June 2007. Quarterly data collected and reported to the U.S. Department of Labor based on participant information and matched against Unemployment Insurance Wage Records.

Measure Baseline

Value	Date	Description
72.4	12/31/2006	Baseline measures are negotiated annually with USDOL.
Measure Target Value	Date	Description
77.4	12/31/2007	Exceed current performance measures by 5%

Measure Data

Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
2006	76.7	74.7	74.3	78.4
2007	74.3	77.2	76.7	74.1
2008				

Explanatory Note

Baseline figures are negotiated values rather than actual performance data. Actual performance data is not yet available but will become available 12/31/2007.

This measure will be transitioned to the Governor's Office For Workforce Development

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Virginia Employment Commission (182)

Service Area

Workforce System Organization Services

Objective

Identify, obtain, and leverage resources to promote economic growth and provide quality workforce services

Measure #7

Develop a high performance and customer focused agency workforce.

Key Measure Measure Type Preferred Trend
Output Maintain

Date

Measure Methodology

This measure is calculated based on the degree of employer customer satisfaction with the Virginia Workforce Network system. Data is derived from customer satisfaction surveys conducted by Virginia Commonwealth University. The survey addresses satisfaction of employers who use the Virginia Workforce Network Centers. The number of customers expressing satisfied or higher is counted as a percent of the total questionnaires received from customers.

Measure Baseline

Value

72.4	12/31/2006	This is the percentage of employers rating our services as satisfactory or better on a customer satisfaction survey.
Measure Target Value	Date	Description

Exceed FY06 baseline by 1% in FY07

Description

Measure Data

73.4

Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
2006	72.4	72.4	72.4	72.4
2007	72.4	72.4	72.4	72.4
2008				

12/31/2007

Explanatory Note

This measure can no longer be reported as the relevant data not available.

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Secretary 16 **Commerce and Trade**

Virginia Employment Commission (182)

Service Area

Workforce System Organization Services

Objective

Increase accessibility to all workforce services, such as workforce training and placement, to meet the specific needs of jobseekers and employers in the Commonwealth

dma

Measure #8

We will increase the percentage of Virginia Workforce Network Centers in VEC facilities that meet Virginia Workforce Council certification. This is the certification completed by local one-stop partners as required by the Virginia Workforce Council.

Key Measure		Measure Type		Preferred Trend
X		Output		Up

Measure Methodology

The number of certified one-stops

Measure Baseline

Value	Date	Description
18	6/30/2006	This is a new measure and there is no data yet. The baseline is the current number of certified one-stops.
Measure Target		

Value	Date	Description
20	6/30/2007	Exceed baseline by 10%

Measure Data

Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
2006	18			
2007	25	25	25	20
2008	19			

Explanatory Note

This measure will be transitioned to the Governor's Office For Workforce Development

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Virginia Employment Commission (182)

Service Area

Economic Information Services

Objective

- To compute and release to the public the statewide unemployment rate and the rates for all Virginia cities and counties, according to the schedule established by USDOL.

Measure #9

Percentage of time the labor market information is released in agreement with the schedule established by the U. S. Department of Labor.

Key Measure Measure Type Preferred Trend
Outcome Maintain

Measure Methodology

The release schedule established by DOL.

Measure Baseline

 Value
 Date
 Description

 100
 6/30/2006
 100% (FY05)

Measure Target

 Value
 Date
 Description

 100
 12/31/2006
 100% in F07 & FY08

Measure Data

Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
2006	100	100	100	100
2007	100	100	100	100
2008	100			

Explanatory Note

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Department of Professional & Occupational Regulation (222)

Service Area

Licensure, Certification, and Registration of Professions and Occupations

Objective

Issue licenses, certifications, registrations, and other authorizations to individuals and businesses in an efficient manner.

Measure #1

We will increase the percentage of licenses issued within 30 days of receipt of completed application.

Key Measure Type		Preferred Trend
X	Outcome	Up

Measure Methodology

Data source is the licensing database. After excluding records containing stop codes, calculate the days between application receipt or exam post date and license issue data for each record. Divide the number issued in 30 days or less by the total licenses issued to calculate the percentage of licenses issued within 30 days.

Measure Baseline

Value	Date	Description
81.8	6/30/2004	Average percentage for 2002-04 Biennium
Measure Target Value	Date	Description
84	6/30/2008	Percentage for 2006-08 Biennium

Measure Data

Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
2007	85.1	91.9	95.5	96.8
2008	87.5			

Explanatory Note

FY08 1st quarter results reflect Contractors and Real Estate (the two largest boards) experienced staff vacancies due to turnover and long-term disability. Additionally, Contractors had three new staff who were inexperienced in their positions. As staffing issues are resolved, results for this performance measure are expected to improve. FY07 results were 94.6%. During the second quarter of FY07, revisions were made to the licensing system report that provides data to determine the percent of licenses issued within 30 days. The revisions provided better definition of dates used in the calculation. The increase in the percentage reported over the first quarter and baseline is due to the improvement in the data and report. The baseline will be recalculated and the target will be re-evaluated the next time strategic plan performance measures are reviewed and updated.

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Secretary 16	Commerce and Trade	kbs
Department o	f Professional & Occupational Regulation (222)	

Service Area

Licensure, Certification, and Registration of Professions and Occupations

Objective

Regulate professions and occupations in an effective manner.

Measure #2

We will increase the percentage of board-ordered sanctions resulting in remedial requirements.

Key Measure	Measure Type		Preferred Trend
	Outcome		Up

Measure Methodology

Data Source is the Enforcement Tracking System Report 'Order Sanctions - All Boards.' Total remedial action sanctions (corrective action, probation, and remedial action) divided by total sanctions.

Measure Baseline

Value	Date	Description
14.8	6/30/2004	Average percentage for the 2002-04 Biennium
Measure Target Value	Date	Description
19	6/30/2008	Percentage for the 2006-08 Biennium

Measure Data

Year	Annual Measure		
2003	3.5		
2004	21.3		
2005	16.4		
2006	21.5		
2007	22.6		
2008			

Explanatory Note

Remedial action is defined as education, restitution, probation, or corrective action.

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kbs

Department of Professional & Occupational Regulation (222)

Service Area

Enforcement of Licensing, Regulating and Certifying Professions and Occupations

Objective

Investigate and resolve complaints efficiently to bring regulants and non-licensed practitioners into compliance.

Measure #3

We will reduce the proportion of complaints that are resolved through the official disciplinary process by using more efficient alternatives.

Key Measure Type		Preferred Trend	
X		Outcome	Down

Measure Methodology

Enforcement Tracking System data download of cases closed; calculated as number of cases resolved through the disciplinary process divided by the total number of valid complaints resolved.

Measure Baseline

Value	Date	Description
78.9	6/30/2004	Percentage for FY 2004
Measure Target Value	Date	Description
65	6/30/2008	Percentage for the 2006-08 Biennium

Measure Data

Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
2007	55.8	57.8	57.2	47.4
2008	60.2			

Explanatory Note

FY07 results were 54.5%. Valid complaints are defined as regulatory or unlicensed cases resulting in compliance, order, conviction, or alternative dispute resolution.

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Secretary 16	Commerce and	Trade		kbs
Departme	nt of Professiona	ıl & Occupationa	l Regulation (222)	
Service Area Enforcement	of Licensing, Regulat	ting and Certifying Pr	rofessions and Occupations	
Investigate an	nd resolve complaints	efficiently to bring re	egulants and non-licensed practitioners into co	mpliance.
Measure #4				
We will increa	ase the percentage o	f disciplinary violatio	ns resolved through consent order.	
Key Measure	Measure Type	Preferred Trend		
	Outcome	Up		
Measure Meth	odology			
Enforcement divided by the	0 1	ta download of the n	umber of orders by type with number of conse	nt orders
Measure Base	line			

Percentage for the 2002-04 Biennium

Percent for the 2006-08 Biennium

Description

Description

50

Measure Data

Measure Target

36.5

Value

Value

Year	Annual Measure		
2003	38.1		
2004	38.4		
2005	44.0		
2006	64.7		
2007	63.4		
2008			

6/30/2004

6/30/2008

Date

Date

Explanatory Note

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Measure #5

We will increase the percentage of fair housing cases closed within 150 days.

Key Measure	Measure Type		Preferred Trend	
	Outcome		Up	

Measure Methodology

Enforcement Tracking System includes the date the fair housing case is entered into the system and the date the case is closed. Management reports calculate the number of days the case is open.

Measure Baseline

Value	Date	Description
48.2	6/30/2004	Percentage for the 2002-04 Biennium
Measure Target Value	Date	Description
55	6/30/2008	Percentage for the 2006-08 Biennium

Measure Data

Year	Annual Measure		
2003	51.0		
2004	45.3		
2005	45.6		
2006	55.9		
2007	55.0		
2008			

Explanatory Note

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Explanatory Note

2008

Process of renewing licenses on-line began in FY 2004

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Service Area

Administrative Services

Objective

Administer support services effectively while complying with legal, state, and operational requirements.

Measure #7

We will increase the percentage of Freedom of Information Requests completed within 5 days.

Key Measure Measure Type Preferred Trend
Outcome Maintain

Measure Methodology

Number of requests completed within 5 days divided by total number of requests, from records maintained by the Public Records Section in the FOIA Tracking Database.

Measure Baseline

Value	Date	Description
95	6/30/2004	Based on the compliance requirement
Measure Target Value	Date	Description
95	6/30/2008	Percentage for the 2006-08 Biennium

Measure Data

Year	Annual Measure		
2004	98.8		
2005	98.6		
2006	99.0		
2007	98.9		
2008			

Explanatory Note

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Department of Professional & Occupational Regulation (222)

Service Area

Administrative Services

Objective

Use resources efficiently and manage programs effectively, in a manner consistent with applicable state and federal requirements.

Measure #8

We will strive to meet all Governor's Management Scorecard requirements.

Key Measure Measure Type Preferred Trend
Outcome Maintain

Measure Methodology

Divide the number of categories in which DPOR meets expectations by the total number of categories on the Governor's Management Scorecard.

Measure Baseline

Value	Date	Description
100	6/30/2005	Percent achieved on the 2005 Governor's Management
		Scorecard
Manager Tarret		

Measure Target

Value		Date	Description	
	100	6/30/2007	Percent achieved on all Governor's Management Scorecard	
			measures	

Measure Data

Year	Annual Measure		
2005	100		
2006	100		
2007	100		
2008			

Explanatory Note

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Board of Accountancy (226)

dma

Service Area

Agency

Objective

Provide each Board of Accountancy regulant with immediate and efficient access to all information (individual Certified Public Accountants and Certified Public Accountant firms) in the Board files.

Measure #1

We will design an online portfolio for each regulant that will permit immediate access to Board files.

Key Measure	Measure Type	Preferred Trend
X	Outcome	Down

Measure Methodology

Total amount of time for a regulant to contact the Board, make the request for a copy of the records, and have those records copied and faxed, mailed, or emailed.

Measure Baseline

Value	Date	Description
7	7/1/2005	Access to Board files is currently available within 7 days.
Measure Target Value	Date	Description
0	4/30/2008	Immediate access to Board files by mid-FY-2008.

Measure Data

Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
2006	7	7	7	7
2007	7	7	7	7
2008	7			

Explanatory Note

Currently, the Board of Accountancy staff responds to requests within a 7-day period. The target is to provide regulants with almost immediate access to their available data via online transmission. Board staff have met with vendors, received a vendor project plan outlining project development activities and costs, and initiated a purchase order to begin application development.

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Board of Accountancy (226)

dma

Service Area

Agency

Objective

Maximization of the "work experience" for Board of Accountancy staff.

Measure #2

Valued classified employee turnover

Key Measure	Measure Type	Preferred Trend
	Outcome	Maintain

Measure Methodology

Board of Accountancy has a total of 6 valued classified employees. Current number of valued classified employees minus the number of valued classified employees retained.

Measure Baseline

Value	Date	Description
0	6/30/200	05 0 (FY 2005)
Measure Target		
Value	Date	Description
0	6/30/200	0 (FY 2007)

Measure Data

Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
2006	0	0	0	0
2007	0	0	0	0
2008	1			

Explanatory Note

Ensure the Board of Accountancy maintains well-qualified staff by retaining current Board staff members.

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Board of Accountancy (226)

dma

Service Area

Agency

Objective

To maximize the efficiencies available through the use of information systems technology.

Measure #3

We will reduce completion time for investigation of complaints.

Key Mea	sure	Measure Type		Preferred Trend
X		Outcome		Down

Measure Methodology

Number of months required to complete the investigation of a complaint determined from the date complaint is received by the Board to the date the investigation is completed. Date received plus the number of days required to complete the investigation -- number of days to complete an investigation for all complaints received in a year divided by the total number of complaints received.

Measure Baseline

Value	Date	Description
3.5	7/1/2005	3.5 months -established FY06
Measure Target Value	Date	Description

Measure Data

Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
2006	3.5	3.5	3.5	3.5
2007	3.5	3.5	3.5	3.5
2008	3.5			

Explanatory Note

Board staff have met with vendors, received a vendor project plan outlining project development activities and costs, and initiated a purchase order to begin application development. The first-module of this three-module project is expected to be completed by May 2006. This second-module activity is expected to be initiated by the end of FY08.

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Measure Data

Year	Annual Measure		
2005	100		
2006	100		
2007	100		
2008			

Explanatory Note

Friday, January 04, 2008 Page 55 of 174

mar

Virginia Economic Development Partnership (310)

Service Area

Economic Development Services

Objective

Assist new and existing companies in making investments in Virginia.

Measure #2

The Virginia Economic Development Partnership will assist new and existing companies to invest \$2.5 billion in Virginia.

Key Meas	sure	Measure Type	Preferred Trend
X		Outcome	Up

Measure Methodology

Amount of dollars Invested by New and Existing Companies is an outcome based measure reported annually. The data source is company investment announcements and is measured by the dollars invested by companies locating to and expanding in Virginia.

It should be noted that in each year of the baseline VEDP had major project announcements that pushed both investment and jobs above a normal year. These "mega" projects are defined as having \$150 million in investment and/or 700 jobs. A few examples are: FY2001-Capital One; FY2002 Eli Lilly; and FY2004 Infineon.

Measure Baseline

Value	Date	Description
3.27	6/30/2007	Average of billions of dollars of investment for years FY2003
		through FY2007. Please see note in Measure Methodology.
Measure Target		
Value	Date	Description
2.2	6/30/2008	\$2.2 billion invested by new and expanding companies in FY08.

Measure Data

Year	Annual Measure		
2001	3.73		
2002	3.62		
2003	3.56		
2004	3.37		
2005	3.31		
2006	3.49		
2007	2.61		
2008			

Explanatory Note

Measure Target for FY2008 is below Measure Baseline due to the lack of "mega" projects in the current pipeline. See comment in Measure Methodology.

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mar

Virginia Economic Development Partnership (310)

Service Area

Economic Development Services

Objective

Assist new and existing companies in creating jobs in Virginia.

Measure #3

The Virginia Economic Development Partnership will assist new and existing companies in creating 24,000 new jobs in Virginia.

Key Measure		Measure Type		Preferred Trend
X		Outcome		Up

Measure Methodology

Number of jobs created by New and Existing Companies is an outcome based measure reported annually. The data source is company job announcements and is measured by the jobs created by companies locating to and expanding in Virginia.

It should be noted that in each year of the baseline VEDP had major project announcements that pushed both investment and jobs above a normal year. These "mega" projects are defined as having \$150 million in investment and/or 700 jobs. A few examples are: FY2001-Capital One; FY2002 Eli Lilly; and FY2004 Infineon.

Measure Baseline

Va	lue	Date	9	Description
	30,039		6/30/2007	Average number of jobs for years FY2003 through FY2007. Please see Measure Methodology note.
	easure Target lue	Date	•	Description
	19,500		6/30/2008	19,500 Jobs created by new and existing companies in Virginia.

Measure Data

Year	Annual Measure		
2001	39,606		
2002	32,490		
2003	27,836		
2004	25,031		
2005	49,976		
2006	28,489		
2007	18,863		
2008			

Explanatory Note

Measure Target for FY2008 is below Measure Baseline due to lack of "mega" projects in the pipeline. See comment in Measure Methodology.

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Virginia Economic Development Partnership (310)

Service Area

Economic Development Services

Objective

Assist Virginia companies in increasing international sales of their products and services.

Measure #4

The Virginia Economic Development Partnership will assist 250 companies in increasing international sales by actively counseling them or having them participate in a Trade event.

Key Measure		Measure Type		Preferred Trend	
X		Output		Up	

Measure Methodology

Companies assisted in increasing international sales of their products and services is accomplished through a combination of two inputs; companies counseled and companies participating in a Trade event. Data comes from Client Impact Statements companies complete after receiving export assistance and companies who have participated in a Trade event.

Measure Baseline

Value	Date		Description
248		6/30/2007	Average number of companies for years FY2003 through FY2007.
Measure Target Value	Date		Description
250		6/30/2008	250 companies counciled or that have participated in a Trade event in FY2008.

Measure Data

Year	Annual Measure		
2001	254		
2002	260		
2003	286		
2004	239		
2005	265		
2006	273		
2007	275		
2008			

Explanatory Note

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Virginia Economic Development Partnership (310)

Service Area

Economic Development Services

Objective

Ensure that resources are used efficiently and programs are managed effectively, and in a manner consistent with applicable state and federal requirements.

Measure #5

Percent of Governor's Management scorecard categories marked as Meeting Expectations

Key Measure Measure Type Preferred Trend
Outcome Maintain

Measure Methodology

Governor's Management Scorecard

Measure Baseline

Value	Date	Description
100	6/30/2005	100% of Governor's Management Scorecard criteria met.

Measure Target

Value Date Description

100 6/30/2008 100% of the Governor's Management Scorecard criteria designated as Meets Expectations

Measure Data

Year	Annual Measure		
2005	100		
2006	100		
2007	100		
2008			

Explanatory Note

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mar

Virginia Tourism Authority (320)

Service Area

Financial Assistance for Tourist Promotion

Objective

Make timely payments to recipients.

Measure #1

Percentage of payments made on a timely basis.

Key Measure	Measure Type		Preferred Trend	
	Outcome		Maintain	

Measure Methodology

The percentage is determined by the number of times payments are made within established payment deadlines divided by the total number of payments made for the fiscal year.

Measure Baseline

Value	Date	Description
100	6/30/2006	Percentage of time payments are made in a timely manner.
Measure Target Value	Date	Description
100	6/30/2008	Percentage of time payments are made in a timely manner.

Measure Data

Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
2003	0	0	0	100
2004	0	0	0	100
2005	0	0	0	100
2006	0	0	0	100
2007	100	100	100	100
2008	100			

Explanatory Note

The recipients of special financial assistance are identified in the Appropriations Act passed by the General Assembly of Virginia. The Act generally states the recipient and the purpose of the appropriated funds. The Commonwealth's Prompt Payment Act also requires state agencies to make timely payments to vendors.

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Virginia Tourism Authority (320)

Service Area

Tourist Promotion Services

Objective

Increase the number of consumer inquiries for travel and destination information.

Measure #2

The Virginia Tourism Authority will increase the number of consumer inquiries.

Key Measure		Measure Type		Preferred Trend	
	X	Outcome		Up	

Measure Methodology

The sum of all consumer inquiries for travel information through the Authority's primary delivery methods occurring in a fiscal year.

Measure Baseline

Value	Date	Description
5.55	6/30/2006	Number of Inquiries in Millions.
Measure Target Value	Date	Description
7.3	6/30/2008	Number of Inquiries in Millions.

Measure Data

Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
2003	0.000	0.000	0.000	2.630
2004	0.000	0.000	0.000	2.690
2005	0.000	0.000	0.000	4.040
2006	0.000	0.000	0.000	5.550
2007	1.974	0.924	1.712	2.417
2008	1.867			

Explanatory Note

The measure is the number of consumer inquiries for Virginia travel information occurring within a fiscal year. The primary delivery methods for inquiries are toll-free telephone numbers, bulk mail requests, unique visits to the consumer Websites, visitor inquiries at the Welcome Centers, e-travel guides and media requests. The total number of inquiries made during the fiscal year were 7.027 million.

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Virginia Tourism Authority (320)

mar

Service Area

Tourist Promotion Services

Objective

Increase film and video production spending in Virginia.

Measure #3

The Virginia Tourism Authority will increase the amount of direct and indirect spending for film and video production in Virginia.

Key Measure		Measure Type		Preferred Trend
X		Outcome		Up

Measure Methodology

The economic impact is the amount of dollars spent within the Commonwealth for film and video production. It includes direct and indirect spending associated with such productions. The impact is determined through an annual study conducted by the Virginia Commonwealth University on behalf of the Virginia Tourism Authority.

Measure Baseline

Value	Date	Description
510.00	12/31/2004	Millions of dollars of direct and indirect production spending in calendar year.
Measure Target Value	Date	Description
620.	12/31/2007	Million of dollars of direct and indirect production spending in calendar year.

Measure Data

Year	Annual Measure		
2004	510.00		
2005	0.00		
2006	597.33		
2007			
2008			

Explanatory Note

The primary source of the spending data is developed through a calendar year survey of the companies that produced films or video in Virginia as conducted by the Virginia Commonwealth University. The calendar year survey results are not available until the second quarter of the following year. The first survey was conducted for 2004 on a test basis. No survey was conducted for 2005. The program was adopted as an annual survey beginning for the calendar year 2006. The measure data reflects the results of the surveys for calendar years 2004 and 2006 and provides a more accurate assessment of economic impact in comparison with the inhouse informal surveys conducted by the VTC in prior years.

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mar Virginia Tourism Authority (320)

Service Area

Tourist Promotion Services

Objective

Increase meeting and convention spending in Virginia.

Measure #4

The Virginia Tourism Authority will increase the amount of spending in Virginia by conventioneers and business meeting attendees.

Key Measure	Measure Type	Preferred Trend
X	Outcome	Up

Measure Methodology

The amount of spending for a fiscal year is determined by the number of convention and business meeting participants booked in Virginia as reported to the Authority multiplied by the established industry average participant spending.

Measure Baseline

Value	Date	Description
8.23	6/30/2006	Millions of Dollars of business and convention meeting spending.
Measure Target Value	Date	Description
12.9	6/30/2008	Millions of Dollars of business and convention meeting spending.

Measure Data

Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
2004	0.000	0.000	0.000	9.000
2005	0.000	0.000	0.000	15.500
2006	0.000	0.000	0.000	8.230
2007	0.914	6.008	4.035	1.646
2008	3.590			

Explanatory Note

The measure target is established by the Authority as a goal to assess the success of the program. Conventioneers and business meeting attendees spending for the fiscal year totaled \$12.603 million.

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Virginia Tourism Authority (320)

mar

Service Area

Tourist Promotion Services

Objective

To leverage the Authority's partnership advertising funds.

Measure #5

Amount leveraged for every dollar invested.

Key Measure	Measure Type		Preferred Trend	
	Outcome		Maintain	

Measure Methodology

The total dollar value of partner funds and like-kind values contributed to match the Authority's partnership advertising program dollars of investment.

Measure Baseline

Value	Date	Description
1.53	6/30/2006	Amount of dollars invested by partners for each dollar invested by
		the Authority.
Measure Target Value	Date	Description
3.0	6/30/2008	Amount of dollars invested by partners for each dollar invested by the Authority.

Measure Data

Year	Annual Measure		
2005	2.19		
2006	1.53		
2007	3.50		
2008			

Explanatory Note

The amount of funds available for this program varies from year to year and is dependent upon the marketing plan developed annually by the Authority. The measure target is established by the Authority as a minimum goal for leveraging partnership dollars. As an example, if the Authority invested \$100,000 and partners matched with \$200,000, it would result in \$300,000 of advertising placement in targeted markets (a 2 to 1 match). This expands the Authority's limited dollars and enables it to reach a larger market audience than would have been possible with smaller investment amounts.

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mar Virginia Tourism Authority (320)

Service Area

Tourist Promotion Services

Objective

To increase reservation assistance at Welcome Centers.

Measure #6

Number of assisted reservation bookings.

Key Measure	Measure Type		Preferred Trend	
	Outcome	L	Jp	

Measure Methodology

The number of assisted reservation bookings made for travelers visiting in the Commonwealth's Welcome Centers as reported by staff at the Centers.

Measure Baseline

Value	Date	Description
6,062	6/30/200	Number of assisted reservations made by Welcome Center Staff.
Measure Target Value	Date	Description
5,100	6/30/200	Number of assisted reservations made by Welcomce Center Staff.

Measure Data

Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
2004	0	0	0	5,138
2005	0	0	0	6,872
2006	0	0	0	6,062
2007	1,067	1,051	1,117	1,671
2008	1,421			

Explanatory Note

Two of the ten state Welcome Centers have been shut down for replacement and are expected to be back in operation sometime in 2007. As a result, the number of assisted reservations is down and will likely continue to be less than 2005 levels. The number of assisted reservations made in the fiscal year totaled 4,906.

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Virginia Tourism Authority (320)

Service Area

Tourist Promotion Services

Objective

To increase the number of annual contacts with producers, script writers, production companies, studios, etc. of film and video.

mar

Measure #7

Number of industry contacts.

Key Measure Type		Preferred Trend	
	Outcome	Up	

Measure Methodology

The total number of companies contacted or making contact with the Film Office for filming opportunities in Virginia through telephone calls, letters, emails and other correspondence. The target is established by the Authority as a goal to measure the success of the program.

Measure Baseline

Value	Date	Description
1,048	6/30/2006	Number of industry contacts made.
Measure Target		
Value	Date	Description
680	6/30/2008	Number of industry contacts made.

Measure Data

Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
2003	0	0	0	1,034
2004	0	0	0	1,062
2005	0	0	0	928
2006	0	0	0	1,048
2007	164	105	179	203
2008	217			

Explanatory Note

Total number of filming opportunity contacts made for the fiscal year was 651.

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mar Virginia Tourism Authority (320)

Service Area

Tourist Promotion Services

Objective

To increase the number of unique users of websites.

Measure #8

Number of annual unique Website users

Key Measure	Measure Type	Preferred Trend	
	Outcome	Up	

Measure Methodology

The annual sum of unique daily users of the Authority's Websites as provided by Virginia Interactive.

Measure Baseline

Value	Date	Description
2.946	6/30/2006	Number of unique daily website users in millions.
Measure Target Value	Date	Description
5.45	6/30/2008	Number of unique daily website users in millions.

Measure Data

Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
2003	0.000	0.000	0.000	0.672
2004	0.000	0.000	0.000	0.983
2005	0.000	0.000	0.000	1.813
2006	0.000	0.000	0.000	2.946
2007	1.341	0.613	1.381	1.903
2008	1.288			

Explanatory Note

The count of unique daily users is provided by Virginia Interactive who hosts the Authority's Websites. This measure reports the increase in the number of unique users of the Virginia Tourism consumer websites to obtain information on travel opportunities in the Commonwealth. A unique visitor may come back to the site more than one time but is counted once as a unique user even though he or she may have visited the site multiple times in a single day. The number of unique users for the fiscal year totaled 5.238 million.

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mar

Virginia Tourism Authority (320)

Service Area

Tourist Promotion Services

Objective

To ensure that resources are used efficiently and programs are managed effectively, and in a manner consistent with applicable state and federal requirements.

Measure #9

Percent of Governor's Management scorecard categories marked as meets expectations for the Authority.

Key Measure Measure Type Preferred Trend
Outcome Maintain

Measure Methodology

The percentage calculated based on the Authority's score in meeting management expectations.

Measure Baseline

Value	Date	Description
100	6/30/2007	Percentage score for meeting expectations.
Measure Target Value	Date	Description
100	6/30/2008	Percentage score for meeting expectations.

Measure Data

Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
2005	0	0	0	100
2006				
2007	100	100	100	100
2008	100			

Explanatory Note

The information for FY2006 was not collected.

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Department of Business Assistance (325)

Service Area

Virginia Jobs Investment Program

Objective

As an economic development incentive, the Workforce Services Jobs Investment Program will assist Virginia businesses to create and retain jobs.

Measure #1

We will increase the number of companies assisted by the Workforce Services Jobs Investment Program.

Key Measure	Measure Type	Preferred Trend
X	Output	Up

Measure Methodology

Workforce Services Jobs Investment Program has an extensive database program custom designed to track all potential and active projects to include contact information; status of project; capital investment; jobs created; type of company; Virginia location; individual project budgets; project reimbursements; project notes; and other data required to manage the project and to respond to report requirements of the General Assembly; Governor's Office; Secretary of Commerce and Trade; Virginia Economic Development Partnership; and numerous other partners and allies in the economic development community.

Measure Baseline

Value	Date	Description
440	6/30/2006	Number of projects funded using a 5-year rolling average.
Measure Target Value	Date	Description
522	6/30/2008	Number of projects funded using a 5-year rolling average.

Measure Data

Year	Annual Measure		
1997	315		
1998	348		
1999	439		
2000	448		
2001	391		
2002	265		
2003	340		
2004	507		
2005	520		
2006	575		
2007	497		
2008			

Explanatory Note

Target measured annually. Performance results subject to funding constraints and economic conditions.

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Department of Business Assistance (325)

Service Area

Virginia Jobs Investment Program

Objective

As an economic development incentive, the Workforce Services Jobs Investment Program will assist Virginia businesses to create and retain jobs.

Measure #2

We will increase the number of jobs created and retrained through the Workforce Services Jobs Investment Program.

Key Measure	Measure Type	Preferred Trend
X	Output	Up

Measure Methodology

Workforce Services Jobs Investment Program has an extensive database program custom designed to track all potential and active projects to include contact information; status of project; capital investment; jobs created; type of company; Virginia location; individual project budgets; project reimbursements; project notes; and other data required to manage the project and to respond to report requirements of the General Assembly; Governor's Office; Secretary of Commerce and Trade; Virginia Economic Development Partnership; and numerous other partners and allies in the economic development community.

Measure Baseline

Value	Date	Description
14,000	6/30/2006	Number of employees trained using a 5-year rolling average.
Measure Target Value	Date	Description
14,974	6/30/2008	Number of employees trained using a 5-year rolling average.

Measure Data

Year	Annual Measure		
1997	13,300		
1998	19,400		
1999	22,100		
2000	21,700		
2001	20,600		
2002	11,300		
2003	16,600		
2004	16,000		
2005	14,000		
2006	13,252		
2007	16,418		
2008			

Explanatory Note

Target measured annually. Program received an additional \$2,000,000 one-time appropriation in FY07 to respond to increased demand because of improved economic conditions.

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Secretary 16	Commerce and Trade	dma
Department o	f Business Assistance (325)	

Service Area

Virginia Jobs Investment Program

Objective

As an economic development incentive, the Workforce Services Jobs Investment Program will assist Virginia businesses to create and retain jobs.

Measure #3

We will increase the number of employees retrained by the Workforce Services Jobs Investment Program.

Key Measure	Measure Type	Preferred Trend
	Output	Up

Measure Methodology

Workforce Services Jobs Investment Program has an extensive database program custom designed to track all potential and active projects to include contact information; status of project; capital investment; jobs created; type of company; Virginia location; individual project budgets; project reimbursements; project notes; and other data required to manage the project and to respond to report requirements of the General Assembly; Governor's Office; Secretary of Commerce and Trade; Virginia Economic Development Partnership; and numerous other partners and allies in the economic development community.

Measure Baseline

Value	Date	Description
2,472	6/30/2006	Number of employees retrained.
Measure Target Value	Date	Description
2,500	6/30/2008	Number of employees retrained.

Measure Data

Year	Annual Measure		
2003	7,800		
2004	6,600		
2005	3,162		
2006	2,472		
2007	3,729		
2008			

Explanatory Note

Target measured annually. Program received an additional \$2,000,000 one-time appropriation in 2007 to respond to increased demand because of improved economic conditions. We do not expect this to be a trend.

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Service Area

Virginia Jobs Investment Program

Objective

The Workforce Services Jobs Investment Program will achieve a return on investment within the first 12 months of the job being created.

Measure #4

We will maintain the percent of Workforce Services Jobs Investment Program projects with 12 month return on investment.

Key Measure	Measure Type		Preferred Trend
	Outcome		Maintain

Measure Methodology

Return on investment incentive table is provided by the Virginia Department of Taxation annually and is used to calculate income tax and sales tax revenues based on wages. Workforce Services Jobs Investment Program uses this table to gauge the scope of incentive which should be offered to economic development prospects. WSJIP has a policy of achieving return on investment within the first 12 months of the new job being created.

Measure Baseline

Value	Date	Description
100	6/30/2005	Percent of projects.
Measure Target Value	Date	Description
100	6/30/2008	Percent of projects.

Measure Data

Year	Annual Measure		
2005	100		
2006	100		
2007	100		
2008			

Explanatory Note

This is an annual measure. Return on Investment measurements are made only on projects that have received funding from WSJIP during the fiscal year.

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Secretary 16	Secretary 16 Commerce and Trade									
Department of Business Assistance (325)										
Service Area Virginia Jobs Investment Program Objective We will increase overall customer satisfaction with the Workforce Services Jobs Investment Program. Weasure #5										
We will increase the percent of customers rating the overall program of Workforce Services Jobs Investment Program as										
Key Measure	, ,,,		Preferred	eferred Trend						
Workforce Services Jobs Investment Program conducts an annual electronic client satisfaction survey regarding project managers' professionalism, accessibility, responsiveness, flexibility, and helpfulness. The survey also asks for feedback on the overall program's ease of use and responsiveness to their needs.										
Measure Baseline /alue 94		Date 6/30/2005		Description Percent of customers.						
Measure Target /alue		Date		Description						
96	:	6/30/	2008	Percent of customers						

Measure Data

Year	Annual Measure		
2003	90		
2004	95		
2005	94		
2006	98		
2007			
2008			

Explanatory Note

This measure is based on the results of an annual survey which has not been completed for FY07.

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Measure Data

Year	Annual Measure		
2005	1,500		
2006	700		
2007	300		
2008			

Explanatory Note

All paper files will be converted by 6/30/08.

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Secreta	tary 16 Commerce and Trade				uma					
Depa	rtmen	t of Bu	siness	Assis	tance	(325)	1			
<u>Objecti</u>	ss Form <u>ve</u> facilitat	ation Ser		f busin	esses	in Virginia	a.			
We wil	l increas	se the nu	mber of	busine	ss prol	blems sol	ved by Virgin	nia I	Business Information Center staff.	
Key Mea	sure e Metho	Measure 1 Output	Гуре		Preferre Up	ed Trend				
			ject Mai	nagers	weekly	y and ente	ered into mor	nthl	y report.	
Measur Value	e Baseli		Date			Descriptio				
	22,477			6/30/2	2005	Number	r of business	pro	oblems solved annually.	
Measur Value	e Target		Date			Descriptio	n			
	26,500)		6/30/2	8008	Number	r of business	pro	oblems solved annually.	
Measure	Data									
Year	Annual N	/leasure								
2005		22,477								
2006		25,911								
2007		26,179								
2008										

Explanatory Note

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Business Formation Services

Objective

We will facilitate the formation of businesses in Virginia.

Measure #8

We will increase the number of businesses contacting the Virginia Business Information Center.

Key Measure	Measure Type		Preferred Trend
	Input		Up

Measure Methodology

Data is recorded by Project Managers weekly and entered into monthly report.

Measure Baseline

Value	Date	Description
14,773	6/30/2005	Number of businesses contacting the Virginia Business Information Center.
		illioillation center.

Measure Target Value	Date	Description
17,000	6/30/2008	Number of businesses contacting the Virginia Business
		Information Center.

Measure Data

Year	Annual Measure		
2005	14,773		
2006	15,958		
2007	16,988		
2008			

Explanatory Note

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Service Area

Administrative Services

Objective

We will provide the administrative functions in compliance with externally mandated and internal performance standards.

Measure #9

Department of Accounts Compliance Review Report rating.

Key Measure	Measure Type	Preferred Trend
	Output	Down

Measure Methodology

Determines whether the Virginia Department of Business Assistance has complied with the Memorandum of Understanding, governing the Decentralization of Financial Recorders Program and State policies and procedures of the Commonwealth Accounting Policies and Procedures (CAPP) Manual

Measure Baseline

Value	Date	Description
0.5	6/30/2003	Error rate percent
Measure Target Value	Date	Description
0.0	6/30/2008	Error rate percent

Measure Data

Year	Annual Measure	
1997	8.6	
1998	5.5	
1999	3.1	
2000	0.4	
2001	0.5	
2002	0.5	
2003	0.5	
2004		
2005		
2006		
2007	2.6	
2008		

Explanatory Note

Department of Accounts (DOA) did not conduct a compliance review in FY04, FY05 or FY06. For FY07, VDBA achieved a "good" level of performance with key State expenditure policies governing decentralization. According to DOA, VDBA can be relied upon to detect and correct or prevent non-compliant transactions prior to disbursement.

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Service Area

Administrative Services

Objective

We will provide the administrative functions in compliance with externally mandated and internal performance standards.

Measure #10

Auditor of Public Accounts report.

Key Measure	Measure Type	Preferred Trend
	Output	Maintain

Measure Methodology

Audit is conducted by the Auditor of Public Accounts and reviews the recording and reporting of transactions, in all material respects, in the Commonwealth Accounting and Reporting System; establishment and maintenance of internal controls over revenues and expenditures; and compliance with all applicable laws and regulations.

Measure Baseline

Value	Date	Description
0	6/30/2004	Number of audit findings
Measure Target Value	Date	Description
0	6/30/2008	Number of audit findings

Measure Data

Year	Annual Measure		
1997	0		
1998	0		
1999	0		
2000	0		
2001	0		
2002	0		
2003	0		
2004	0		
2005			
2006			
2007			
2008			

Explanatory Note

The Auditor of Public Accounts determines when to conduct an audit. An audit was performed in FY05 and VDBA was told there were no audit findings but the report has not been posted. No audit was conducted for FY06 or FY07.

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Service Area

Administrative Services

Objective

We will provide the administrative functions in compliance with externally mandated and internal performance standards.

Measure #11

Percent of expenditures of small, women, and minority vendors used.

Key Measure	Measure Type		Preferred Trend
	Outcome		Up

Measure Methodology

The Virginia Department of Business Assistance reports quarterly on the percent of discretionary expenditures that are paid to certified small, women, and minority vendors. Small, women, and minority certification is provided by the Department of Minority Businesses Enterprise.

Measure Baseline

Value	Date		Description
60.54	6	6/30/2005	Percent of dollars paid to small, women, and minority vendors
Measure Target Value	Date		Description
75.0	6	6/30/2008	Percent of dollars paid to small, women, and minority vendors

Measure Data

Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
2003	46.99	70.57	88.14	44.14
2004	31.36	62.82	77.57	59.40
2005	60.49	25.07	24.55	60.54
2006	25.93	33.63	93.74	31.81
2007	67.94	87.65	64.14	76.79
2008	54.72			

Explanatory Note

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Service Area

Administrative Services

Objective

We will provide the administrative functions in compliance with externally mandated and internal performance standards.

dma

Measure #12

Percent non-exempt purchases made outside of eVA.

Key Measure	Measure Type	Preferred Trend
	Outcome	Maintain

Measure Methodology

Each month the eVA Dashboard is logged and certified to indicate how many non-exempt purchases were made outside of eVA.

Measure Baseline

Value	Date	Description
0	6/30/2005	Percent of non-exempt orders placed outside of eVA
Measure Target Value	Date	Description
0	6/30/2008	Percent of non-exempt orders placed outside of eVA

Measure Data

Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
2005	0	0	0	0
2006	0	0	0	0
2007	0	0	0	0
2008	0			

Explanatory Note

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Administrative Services

Objective

We will provide the administrative functions in compliance with externally mandated and internal performance standards.

Measure #13

percent of Governor's Management Scorecard categories marked as meets expectations for the agency.

Key Measure	Measure Type	Preferred Trend	
	Output	Maintain	

Measure Methodology

Governor's Management Scorecard.

Measure Baseline

Value	Date	Description
100	6/30/2005	Percent of expectations met in Scorecard
Measure Target Value	Date	Description
100	6/30/2008	Percent of expectations met in Scorecard

Measure Data

Year	Annual Measure		
2005	100		
2006	90		
2007	95		
2008			

Explanatory Note

The data has not been compiled for FY06. The scorecard has not been sent to the agencies for completion of FY06 data.

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Administrative Services

Objective

We will provide all human resource management functions to the Virginia Department of Business Assistance staff in accordance with best practices and all policies and procedures as set forth by the Department of Human Resource Management

Measure #14

Percent of Employee Work Profiles containing customized training plans.

Key Measure	Measure Type	Preferred Trend
	Outcome	Up

Measure Methodology

Data is derived from the completed Employee Work Profiles.

Measure Baseline

Value	Date	Description
91.9	6/30/2005	Percent of employee Employee Work Profiles that had a training plan

Measure Target

Value	Date	Description
100	6/30/2008	Percent of employee Employee Work Profiles that have a training
		plan

Measure Data

Year	Annual Measure		
2005	91.9		
2006	92.7		
2007	100.0		
2008			

Explanatory Note

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Secretary 16	Commerce and Trade	dma
Department of	Business Assistance (325)	

Administrative Services

Objective

We will provide all human resource management functions to the Virginia Department of Business Assistance staff in accordance with best practices and all policies and procedures as set forth by the Department of Human Resource Management

Measure #15

Percent of mi	norities in	workfor	ce.		
Key Measure	Measure Type		Preferre	d Trend	
	Outcom	ie	Up		
Measure Metho	odology				
Annual VDBA	Workford	e Plan.			
Measure Base	line				
Value		Date		Description	
1	8		6/30/2005	Percent of minority employees of agency workforce	
Measure Target					
Value		Date		Description	
2	5		6/30/2008	Percent of minority employees of agency workforce	

Measure Data

Year	Annual Measure		
2005	18		
2006	23		
2007	25		
2008			

Explanatory Note

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Secretary 16	Commerce and Trade	dma
Department o	f Business Assistance (325)	

Administrative Services

Objective

We will encourage the uniform presentation of the agency's message in promotional materials and public relations efforts.

Measure #16

Number of articles published.				
Key Measure	Measure Type	Preferred Trend		
	Output	Up		

Measure Methodology

VDBA's Marketing Department tracks quarterly media coverage in localities and regions throughout the state.

Measure Baseline

Value	Date	Description
16	6/30/2005	Number of articles
Measure Target	Date	Description
60	6/30/2008	Number of articles

Measure Data

Year	Annual Measure		
2005	16		
2006	49		
2007	94		
2008			

Explanatory Note

Originally this number included only agency "pitched" articles. It now includes any and all articles that have the Virginia Department of Business Assistance mentioned. We do not expect this trend up to continue since our marketing staff and budget have been cut due to budget reductions.

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dma

Department of Business Assistance (325)

Service Area

Administrative Services

Objective

We will encourage the uniform presentation of the agency's message in promotional materials and public relations efforts.

Measure #17

Number of contacts maintained in data base.

Key Measure	Measure Type	Preferred Trend
	Outcome	Up

Measure Methodology

Database contacts are increased via web site inquiries, new seminar attendees, and contacts created by other staff outreach efforts. Maintenance of the database is done on an as needed basis.

Measure Baseline

Value	Date	Description
17,000	6/30/2005	Number of contacts in database
Measure Target Value	Date	Description
		·
25,500	6/30/2008	Number of contacts in database

Measure Data

Year	Annual Measure		
2002	11,900		
2003	13,100		
2004	14,300		
2005	17,000		
2006	17,500		
2007	32,617		
2008			

Explanatory Note

VDBA merged two data bases accounting for the huge increase. The data base is now being purged for duplications and are target remains 25500.

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Secretary 16	Commerce and Trade	dma
Departmen	nt of Business Assistance (325)	

Administrative Services

Objective

We will broaden the educational and relationship building opportunities for Virginia businesses.

Measure #18

Number of seminar attendees at Virginia Department of Business Assistance sponsored events.

Key Measure Type Preferred Trend
Output Up

Measure Methodology

Electronic tracking of seminar and workshop registrations.

Measure Baseline

V	alue	Date	Description
	600	6/30/2005	Number of attendees

Measure Target

Value	Date	Description
900	6/30/2008	Number of attendees

Measure Data

Year	Annual Measure		
1997	546		
1998	729		
1999	1,094		
2000	905		
2001	777		
2002	929		
2003	950		
2004	714		
2005	600		
2006	529		
2007	1,057		
2008			

Explanatory Note

Budget cuts will reduce the number of events planned for FY2008.

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Secretary 16	Commerce and Trade	dma
Department	of Business Assistance (325)	
Service Area		
Administrative Se	ervices	

Objective

We will broaden the educational and relationship building opportunities for Virginia businesses.

Measure #19

Number of Business Appreciation events hosted by community organizations.

Key Measure	Measure Type		Preferred Trend
	Output		Up

Measure Methodology

Tracking quantity of statewide events and increase in the number of attendees for the Governors Kick-off Breakfast.

Measure Baseline

mododio Baccinio		
Value	Date	Description
88	6/30/2005	Number of events
Measure Target		
Value	Date	Description
70	6/30/2008	Number of events

Measure Data

Yea	r Annual Measure		
2003	65		
2004	. 69		
2005	88		
2006	65		
2007	80		
2008			

Explanatory Note

Number of events increased by 18 percent over last year but still fell short of target goal. In part, this shortfall is due to the increased number of events that are being jointly sponsored. The 80 events held around the state represented 98 communities. Budget cuts will further reduce the number of events planned for FY2008.

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Secretary 16	Commerce and Trade	dma
Department o	f Business Assistance (325)	

Administrative Services

Objective

We will broaden the educational and relationship building opportunities for Virginia businesses.

Measure #20

Number of outreach events sponsored.

Key Measure	Measure Type		Preferred Trend
	Outcome		Up

Measure Methodology

Prior event evaluations determines DBA's continued participation in business economic development and other outreach programs and events.

Measure Baseline

Value	Date	Description
20	6/30/2005	Number of outreach events
Measure Target Value	Date	Description
25	6/30/2008	·

Measure Data

Year	Annual Measure		
2004	26		
2005	20		
2006	21		
2007	29		
2008			

Explanatory Note

Budget cuts will reduce the number of events planned for FY2008.

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Service Area

Financial Services for Economic Development

Objective

Increase financing to small businesses for fixed asset and working capital needs to support their growth when the private lending sector cannot fully assist.

Measure #21

We will increase the funds committed by the Virginia Small Business Financing Authority to assist small businesses and localities.

Key Measure	Measure Type		Preferred Trend
	Output		Maintain

Measure Methodology

Data is collected from loan accounting and activity reports submitted by project managers and loan accounting personnel as loans are approved.

Measure Baseline

Value	Date		Description
5,900,000		6/30/2006	Funds committed by VSBFA.
Measure Target Value	Date		Description
5,600,000		6/30/2008	Funds committed using a 3-year rolling average.

Measure Data

Year	Annual Measure		
2000	10,179,000		
2001	5,910,000		
2002	4,832,000		
2003	12,817,000		
2004	8,020,000		
2005	11,200,000		
2006	5,900,000		
2007	10,001,900		
2008			

Explanatory Note

Target represents current available uncommitted funds remaining to lend and/or guaranty. Target is lower than the baseline due to fewer funds available to lend.

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Service Area

Financial Services for Economic Development

Objective

Increase financing to small businesses for fixed asset and working capital needs to support their growth when the private lending sector cannot fully assist.

Measure #22

We will increase the number of loans committed by the Virginia Small Business Financing Authority to assist small businesses and localities.

Key I	Measure	Measure Type	Preferred Trend
	X	Output	Up

Measure Methodology

Data is collected from financing program applications supplied by customers and banking partners and verified at the time of loan closing.

Measure Baseline

Value	Date	Description
148	6/30/2006	Number of loans approved using a 3-year rolling average.
Measure Target Value	Date	Description
130	6/30/2008	Number of loans approved.

Measure Data

Year	Annual Measure		
1999	125		
2000	132		
2001	162		
2002	181		
2003	169		
2004	149		
2005	187		
2006	107		
2007	125		
2008			

Explanatory Note

Number of loans increased by 16 percent over last year but still fell short of target goal because the assets of the Virginia Small Business Financing Authority (\$8 million) were transferred to the Community Development Bank in November of 2005. The increase between 2006 and 2007 is due to the recapitalization (\$1.25 M) of Virginia Capital Access Program and State Direct Loan Program in July of 2006. While the preferred trend remains "up," the target is below the baseline due to an existing shortage in uncommitted non-general funds due to previous year's cuts coupled with strengthened demand. The target still represents a 4 percent increase over FY07 and a 21 percent increase over FY06.

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Financial Services for Economic Development

Objective

Increase financing to small businesses for fixed asset and working capital needs to support their growth when the private lending sector cannot fully assist.

Measure #23

We will increase the number of jobs created and retained by businesses receiving loans from the Virginia Small Business Financing Authority.

Key Measure	Measure Type	Preferred Trend
	Outcome	Up

Measure Methodology

Data is collected from loan accounting and activity reports submitted by project managers and loan accounting personnel as loans are approved.

Measure Baseline

Value	Date	Description
1,482	6/30/2006	Number of jobs created as a result of financing.
Measure Target Value	Date	Description
1,560	6/30/2008	Number of jobs created as a result of financing.

Measure Data

Year	Annual Measure		
2000	1,096		
2001	934		
2002	997		
2003	1,908		
2004	1,543		
2005	2,315		
2006	1,482		
2007	1,884		
2008			

Explanatory Note

Target represents a 5 percent increase to the base.

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Service Area

Financial Services for Economic Development

Objective

Increase financing to small businesses for fixed asset and working capital needs to support their growth when the private lending sector cannot fully assist.

Measure #24

We will increase the private capital investment by businesses receiving loans from the Virginia Small Business Financing Authority. The 2007 increase was unusual and due a large private investment in one project located in Dickenson County.

Key Measure	Measure Type	Preferred Trend
	Outcome	Up

Measure Methodology

Data is collected from financing program applications supplied by customers and banking partners and verified at the time of loan closing.

Measure Baseline

Value	Date	Description
51,800,000	6/30/200	Private capital investment by businesses receiving loans.
Measure Target Value	Date	Description
56,000,000	6/30/200	Amount of private investment as a result of VSBFA loans and guaranties.

Measure Data

Year	Annual Measure		
2000	40,200,000		
2001	20,100,000		
2002	26,100,000		
2003	61,600,000		
2004	52,100,000		
2005	70,800,000		
2006	51,800,000		
2007	246,819,000		
2008			

Explanatory Note

FY07 had one project in Dickenson County with a capital investment of \$200 million which is unusual and should not be expected in future years.

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Service Area

Existing Business Services

Objective

To grow the revenues of small, women and minority businesses by providing assistance and training that will improve their ability to sell to the state.

dma

Measure #25

We will increase the percent of state contract dollars awarded by all state agencies to small, women and minority businesses.

Key Measure	Measure Type	Preferred Trend
X	Outcome	Up

Measure Methodology

Data compiled by Department of Minority Business Enterprise from CARS and MasterCard System on a quarterly basis.

Measure Baseline

Value	Date	Description	
14.52	6/30/2006	Percent of contract dollars received by small, women and minority businesses.	
Measure Target Value	Date	Description	
40.00	6/30/2008	Percent of contract dollars received by small, women and minority businesses.	

Measure Data

Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
2005		9.08	12.65	13.10
2006	13.12	13.66	14.95	14.93
2007	21.70	26.33	29.47	37.82
2008	29.15			

Explanatory Note

We believe this down turn is due to the state's budget cycle that often results in increased spending at the end of the fiscal year. The 2008Q1 number compares favorably to the overall 2007 performance.

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Measure Data

Year	Annual Measure		
2003	10,328		
2004	19,475		
2005	32,280		
2006	34,640		
2007	38,370		
2008			

Explanatory Note

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Explanatory Note

623,441

2007

2008

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Existing Business Services

Objective

We will be THE resource for business information in the Commonwealth.

Measure #28

We will increase the number of businesses contacting the Virginia Business Information Center.

Key Measure	Measure Type		Preferred Trend
	Outcome		Up

Measure Methodology

Telephone, e-mail and live-chat contacts are recorded by agency staff and complied in weekly report.

Measure Baseline

Value	Date	Description
14,773	6/30/2005	Number of businesses contacting the Virginia Business Information Center.
Measure Target	Date	Description

		=
17,000	6/30/2008	Number of businesses contacting the Virginia Business
		Information Center.

Measure Data

Year	Annual Measure		
2005	14,773		
2006	15,958		
2007	16,988		
2008			

Explanatory Note

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tmw

Service Area

Financial Assistance to the Horse Breeding Industry

Objective

Increase and sustain the horse breeding industry in Virginia by awarding financial incentives to Virginia bred horses.

Measure #1

Number of Breeders Awards

Key Measure	Measure Type	Preferred Trend
	Outcome	Up

Measure Methodology

Data is collected from the horseman's bookkeeper at Colonial Downs and the Virginia Thoroughbred and Harness Associations on the number of awards issued to owners and breeders of Virginia bred horses. Comparisons are made to the annual changes in the number of awards issued.

Measure Baseline

Value	Date	Description
914	12/31/2004	The number of awards issued in 2004 is the base measurement for this objective. In 2004, 014 awards were issued to broaders
		for this objective. In 2004, 914 awards were issued to breeders and owners of Virginia bred horses.
Measure Target Value	Date	Description
960	12/31/2007	Increase the number of awards to 960 by 2007

Measure Data

Year	Annual Measure		
2001	694		
2002	945		
2003	1,246		
2004	914		
2005	366		
2006	394		
2007			
2008			

Explanatory Note

The Virginia Thoroughbred Association discontinued owners awards paid to Virginia Breds based on their performances in West Virginia and Maryland in calendar year 2005. Awards were paid only for the live meet at Colonial Downs in Virginia. At the same time Harness Owners Bonuses were discontinued at the live meet at Colonial Downs due to limited funds in 2006. It is estimated that the number of awards decreased by 600 because of this action. This is in comparison to calendar year 2004 data.

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Service Area

Financial Assistance to the Horse Breeding Industry

Objective

Increase and sustain the horse breeding industry in Virginia by awarding financial incentives to Virginia bred horses.

Measure #2

Dollar Amount of Breeders Awards

Key Measure	Measure Type		Preferred Trend
	Outcome		Up

Measure Methodology

Data is collected from the horseman's bookkeeper at Colonial Downs and the Virginia Thoroughbred and Harness Associations on the dollar amount of awards issued to owners and breeders of Virginia bred horses. Comparisons are made to the annual changes in the dollar amount of awards issued.

Measure Baseline

Value	Date	Description
1,271,148	12/31/2004	The total dollars in awards issued in 2004 is the base measurement for this objective. In 2004, \$1,271,148 in awards was issued to breeders and owners of Virginia bred horses.
Measure Target		

Measure Target

Value	Date	Description
1,588,935	12/31/2007	Increase the dollar amount of awards to \$1,588,935 by 2007.

Measure Data

Year	Annual Measure		
2004	1,271,148		
2005	1,222,252		
2006	1,311,012		
2007			
2008			

Explanatory Note

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tmw

Service Area

License and Regulate Horse Racing and Pari-mutuel Wagering

Objective

Ensure that all participants in racing are licensed.

Measure #3

We will increase the number of licenses issued and renewed to 4,545 in calendar year 2007

Key Measu	re Measure Type	Preferred Trend
X	Outcome	Up

Measure Methodology

Data is collected from the TRAC's database which is a VRC internal licensing system. Each time an individual applies for a license, the information is entered into the TRACs system. This system automatically calculates the number and types of licenses issued as well as the fees paid for the license.

Measure Baseline

Value	Date	Description
4,500	12/31/20	The number of licenses issued in 2004 is the base measurement for this objective. In 2004, 4,500 licenses were issued and renewed.
Measure Target Value	Date	Description
4,545	12/31/20	We will increase the number of licenses issued and renewed to 4,545 in calendar year 2007.

Measure Data

Year	Annual Measure		
2004	4,421		
2005	5,140		
2006	4,911		
2007			
2008			

Explanatory Note

Information will not be complete until December 31, 2007.

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tmw

Virginia Racing Commission (405)

Service Area

License and Regulate Horse Racing and Pari-mutuel Wagering

Objective

Ensure that all horses are free of substances that could affect the outcome of a race.

Measure #4

Number of Samples Taken and Submitted to the Laboratory for Analysis

Key Measure Type		Preferred Trend
	Outcome	Up

Measure Methodology

The state veterinarian and his assistant maintain a log of all samples submitted to a laboratory for analysis.

Measure Baseline

Value	Date	Description
1,480	12/31/2004	In 2004, there were 1,480 samples taken and tested.
Measure Target Value	Date	Description
1,628	12/31/2007	Increase the number of samples tested to 1,628 by the end of 2007.

Measure Data

Year	Annual Measure		
2000	739		
2001	1,155		
2002	1,130		
2003	1,186		
2004	1,480		
2005	1,472		
2006	1,473		
2007			
2008			

Explanatory Note

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Service Area

License and Regulate Horse Racing and Pari-mutuel Wagering

Objective

Ensure that all participants in horse racing, especially those directly involved in the sport, are free of illegal substances and alcohol.

Measure #5

Number of Random Drug Tests Performed on Individuals During Live Horse Racing Meets

Key Measure	Measure Type	Preferred Trend
	Outcome	Up

Measure Methodology

An intoxilyzer data bank collects the data daily and it is downloaded into the Enforcement Director's personal computer where spreadsheets and records are maintained for up to three years.

Measure Baseline

Value	Date	Description
3,680	12/31/2004	In 2004, 3,680 alcohol and drug tests were performed.
Measure Target Value	Date	Description
4,048	12/31/2007	Increase the number of drug and alcohol tests to 4,048 by the end of 2007.

Measure Data

Year	Annual Measure		
2000	3,760		
2001	2,450		
2002	2,800		
2003	3,240		
2004	3,680		
2005	4,182		
2006	4,200		
2007			
2008			

Explanatory Note

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License and Regulate Horse Racing and Pari-mutuel Wagering

Objective

Increase the number of live race days.

Measure #6

We will increase the number of live race days to 79 in calendar year 2007

Key Measure	Measure Type	Preferred Trend
X	Outcome	Up

Measure Methodology

Actual number of days raced

Measure Baseline

Value	Date	Description
66	12/31/2004	There were 66 live race days in 2004.

Measure Target

Value		Date	Description
-	79	12/31/2007	We will increase the number of live race days to 79 in calendar
			year 2007.

Measure Data

Year	Annual Measure		
2000	72		
2001	40		
2002	50		
2003	58		
2004	66		
2005	76		
2006	78		
2007			
2008			

Explanatory Note

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Service Area

License and Regulate Horse Racing and Pari-mutuel Wagering

Objective

Increase the tax revenue to the Commonwealth and local governments from pari-mutuel wagering.

Measure #7

We will increase the amount of pari-mutuel tax revenue received by the Commonwealth and localities to \$4.18 million in calendar year 2007

Key Measure		Measure Type	Preferred Trend		
X		Outcome		Up	

Measure Methodology

Data is collected from the TRAC's database, a VRC internal system. The system automatically audits and calculates the tax revenue to be distributed to the Commonwealth and localities where wagering takes place. The data is submitted to the VRC by current racetrack owners and operators.

Measure Baseline

Value	Date	Description
3,800,000	12/31/2004	In 2004, \$3.8 million in tax revenue was distributed to the Commonwealth and localities.
		Commonwealth and localities.
Measure Target Value	Date	Description
4,180,000	12/31/2007	We will increase the amount of pari-mutuel tax revenue received by the Commonwealth and localities to \$4.18 million in calendar year 2007

Measure Data

Year	Annual Measure		
1997	2,400,000		
1998	3,100,000		
1999	3,100,000		
2000	3,200,000		
2001	3,200,000		
2002	3,300,000		
2003	3,400,000		
2004	3,800,000		
2005	4,000,000		
2006	4,300,000		
2007			
2008			

Explanatory Note

Data will not be complete until 12/31/2007

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Secreta	ary 16	Com	merce a	nd Trac	le							tmw
Virgir	nia Rad	cing Co	mmiss	sion (405)							
<u>Objectiv</u> To ensi	e and Re ve ure that plicable		es are us	sed effi	ciently	and prog	Vagering rams are m	anage	ed effectively	/, and in a	ı manner c	onsistent
Percen	nt of Gov	ernor's l	Manager	ment so	corecar	d catego	ries marked	d as m	eets expect	ations for	the agenc	У
Key Mea	Outcome			Preferred Trend Up								
	e Metho		Governo	nr's Ma	nagem	ent Score	ecard					
	e Baseli	ne	Date	6/30/2		Descriptio	n					
Measur Value	100 e Target		Date	0/30/2	.005	Percent						
	100)		6/30/2	2007	Percent	tage					
Year 2005 2006 2007	e Data Annual N	Measure 100 100 95										

Explanatory Note

2008

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Secret	ary 16	Com	merce a	nd Trac	le						unw
Virgii	nia Rac	ing Co	mmis	sion (405)						
<u>Objecti</u>	te the Ho		•	ed equi	ne rela	ited entitie	s that will grow	the Virgir	nia horse	industry.	
Measur	e #9										
The to Virginia		nt of fun	ds distr	ibuted	to indiv	/iduals and	d organizations	for the p	romotion (of the hor	se industry in
Key Mea	sure	Measure 1	• •		Preferred Trend Up						
Measur	e Method	dology									
Data w	ill be col	lected by	y the Ma	arketing	Comr	mittee on t	he number and	l dollar an	nounts of	the grants	s issued.
Measur Value	e Baseliı	пе	Date			Description	1				
	17,580			12/31/2	006	Dollars					
Value	e Target		Date			Description	1				
	380,000			12/31/2	:007	Dollars					
Measure	Data										
Year	Annual M	leasure									
2006		17,580									
2007											
2008											
Explana	atory Not	e									

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Department of Mines, Minerals & Energy (409)

Service Area

Agency

Objective

To eliminate accidents, injuries, and fatalities at mineral and fossil fuel sites.

Measure #1

We will reduce the annual rate of serious injuries and fatalities at mine sites.

Key Measure		Measure Type	Preferred Trend		
X		Outcome		Down	

Measure Methodology

Data is collected from reports of serious personal injuries and fatalities submitted by permitted mine operators throughout the year and the reports of employee work hours reported by permitted mine operators on their annual tonnage reports submitted to DMME. The rate is calculated as the number of serious personal injuries and fatalities per 200,000 work hours. DMME evaluates the five-year rolling average of this rate to determine the trend.

Measure Baseline

Value	Date	Description			
0.34	12/31/2005	The five-year rolling average of this measure is 0.34 incidents pe 200,000 work hours.			
Measure Target		200,000 WORK Flours.			
Value	Date	Description			
0.30	12/31/2010	Reduce the five-year rolling average by 12% (to 0.30) over the next five years.			

Measure Data

Year	Annual Measure		
1999	0.46		
2000	0.44		
2001	0.44		
2002	0.39		
2003	0.34		
2004	0.33		
2005	0.32		
2006	0.30		
2007			
2008			

Explanatory Note

This measure is a five-year average, calculated on a calendar year basis. The number reported in April 2007 for calendar year 2006 is preliminary. It is based on actual 2006 injuries and estimated 2006 mine operating hours (projected from 2005 data). Actual operator hours will not be available until late May, 2007.

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Agency

Objective

To eliminate accidents, injuries, and fatalities at mineral and fossil fuel sites.

Measure #2

Safety violations successfully eliminated by the violations' due dates

Key Measure	Measure Type	Preferred Trend		
	Outcome	Up		

Measure Methodology

This measure is calculated using information from DMME's automated enforcement systems. Records of violations show date issued, target date for correcting the violation, and date the violation is corrected. The percentage is calculated based on total number of safety violations corrected by their due dates and of total safety violations issued.

Measure Baseline

Value	Date	Description
97.4	6/30/2006	Mineral extraction operators corrected 97.4% of safety violations by their due date during the last three years.
Measure Target Value	Date	Description

Maintain at least a 95% elimination rate.

Measure Data

95

Year	First Half	Second Half	
2005	99.3	98.3	
2006	98.6	98.9	
2007	99.7	99.3	
2008			

6/30/2007

Explanatory Note

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Department of Mines, Minerals & Energy (409)

Service Area

Agency

Objective

To eliminate adverse environmental conditions and public safety hazards resulting from mineral and fossil fuel extraction sites .

Measure #3

We will ensure the percentage of permitted sites with no adverse off-site environmental damage or public safety hazards remains above 95% .

Key Measure Measure 7		Measure Type	Type Preferred 1	
X		Outcome		Up

Measure Methodology

This measure is calculated using information from DMME's automated enforcement systems. Records of violations show whether there was any off-site damage or public safety hazard related to a violation of environmental laws or regulations. The number of sites with no violations causing off-site impacts is calculated as a percentage of permitted sites. This measure is reported by fiscal year quarters.

Measure Baseline

Value	Date	Description
99.3	6/30/2006	The five-year average is 99.3%.
Measure Target Value	Date	Description
95	6/30/2007	Maintain the five-year rolling average above 95%.

Measure Data

Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
2000	99.4	99.3	99.5	99.2
2001	99.4	99.6	99.3	99.4
2002	99.3	99.4	99.4	99.1
2003	99.2	99.4	99.0	99.1
2004	99.3	99.4	99.6	99.2
2005	99.5	99.3	99.2	99.6
2006	99.6	99.7	99.7	99.7
2007	99.7	99.6	99.7	99.8
2008	99.8			

Explanatory Note

These data are reported by three divisions responsible for enforcing regulations regarding offsite-environmental and public safety impacts. The data are generally available within thirty days following the end of a calendar quarter.

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Department of Mines, Minerals & Energy (409)

Service Area

Agency

Objective

To eliminate adverse environmental conditions and public safety hazards resulting from mineral and fossil fuel extraction sites .

Measure #4

Environmental violations successfully eliminated by the violations' due dates.

Key Measure	Measure Type		Preferred Trend
	Outcome		Up

Measure Methodology

This measure is calculated using information from DMME's automated enforcement systems. Records of violations show date issued, target date for eliminating the violation, and date the violation is eliminated. The total number of environmental violations eliminated by their due date is calculated as a percentage of total environmental violations issued.

Measure Baseline

Value	Date	Description
79.9	6/30/2005	The five-year average is 79.9%.
Measure Target Value	Date	Description
80	6/30/2007	Maintain at least an 80% elimination rate.

Measure Data

Year	First Half	Second Half	
2000		75.9	
2001	79.7	72.7	
2002	66.0	81.8	
2003	79.5	79.6	
2004	82.6	86.0	
2005	86.9	83.8	
2006	80.3	83.0	
2007	76.2	82.8	
2008			

Explanatory Note

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Agency

Objective

To improve the health, safety, and environmental knowledge and skills of mineral and fossil fuel extraction workers.

Measure #5

DMME provided mine safety training rating.

Key Measure	Measure Type	Preferred Trend
	Outcome	Up

Measure Methodology

This measure is calculated using results of evaluations completed by miners attending DMME's mine safety training. The percentage of miners rating the information as very helpful or very effective in helping them work more safely (level 5 on a 1 to 5 scale) is calculated from the total number of miners in the training sessions.

Measure Baseline

Value	Date	Description
70.2	6/30/2005	The two-year average is 70.2%.
Measure Target Value	Date	Description
70	6/30/2007	Maintain the rolling average above 70%.

Measure Data

Year	First Half	Second Half	
2005	75.1	84.3	
2006	71.4	84.6	
2007	76.3	83.7	
2008			

Explanatory Note

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dma

Department of Mines, Minerals & Energy (409)

Service Area

Agency

Objective

To improve our customers' ability to establish and maintain efficient, viable operations.

Measure #6

Timely decisions on initial permit applications.

Key Measure	Measure Type	Preferred Trend
	Outcome	Up

Measure Methodology

This measure is calculated using permit-tracking data from DMME's divisions. Each division totals the number of permit decisions made within the time deadlines for that program as compared to total permit decisions due that quarter. These numbers are used to calculate the percentage of timely permit decisions.

Measure Baseline

Value	Date	Description
97.8	6/30/2005	The five-year average is 97.8%.
Measure Target Value	Date	Description
95	6/30/2007	Maintain the five-year rolling average above 95%.

Measure Data

Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
2000	99.5	97.6	97.2	96.5
2001	98.8	97.8	98.7	95.7
2002	96.4	97.9	98.3	96.7
2003	97.9	94.3	98.8	96.7
2004	95.9	98.5	98.5	99.5
2005	99.6	99.5	99.1	99.2
2006	97.0	99.1	96.7	98.6
2007	92.7	97.7	98.0	98.9
2008	97.3			

Explanatory Note

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Agency

Objective

To improve our customers' capabilities in the development and wise use of rock, mineral, land, water, and energy resources.

Measure #7

Virginia Geospatial Data Index

Key Measure	Measure Type	Preferred Trend
	Outcome	Up

Measure Methodology

This measure is calculated based on the level of detail and degree of completion of geologic information and maps available in web, digital, published paper, or open file form, adjusted based on a relevance factor related to population growth in each county covered by the data. The index is used to calculate percentage growth per year.

Measure Baseline

Value		Date	Description
	8	6/30/2005	The index has grown by an average of 8% per year since July 1,
			2000.

Measure Target

value	Date	Description
4	6/30/2007	DMME's target is to increase the index by at least 4% per year.

Measure Data

Year	Annual Measure		
2001	3.6		
2002	1.9		
2003	4.9		
2004	23.7		
2005	4.3		
2006	11.7		
2007	4.8		
2008			

Explanatory Note

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Service Area

Agency

Objective

To improve our customers' capabilities in the development and wise use of rock, mineral, land, water, and energy resources.

Measure #8

Customer forms submitted electronically.

Key Measure	Measure Type	Preferred Trend
	Outcome	Up

Date

Measure Methodology

DMME's divisions count the number of electronic form submissions using activity logs. The total number of form submissions is estimated by DMME's program managers based on the level of business activity. This measure is calculated as a percentage of the number of forms submitted electronically as compared to an estimate of the total number of forms submitted by DMME's customers.

Description

Measure Baseline

Value

value	Date	Description
50	6/30/2004	DMME customers submitted approximately 50% of forms electronically to DMME in FY 2004.
Measure Target Value	Date	Description
75	6/30/2008	75% of forms submitted electronically.

Measure Data

Year	First Half	Second Half	
2004	47.3	50.6	
2005	63.6	56.9	
2006	54.8	56.2	
2007	58.1	61.4	
2008			

Explanatory Note

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Service Area

Agency

Objective

To reduce future state government energy costs.

Measure #9

We will increase the amount of saved energy costs achieved through energy conservation and procurement strategies .

Key Measure		Measure Type		Preferred Trend	
X		Outcome		Up	

Measure Methodology

Records of executed performance contracts and state agency utility accounts employing alternative energy strategies or rate schedules are compared to previous years to determine the annual growth in cost savings.

Measure Baseline

Value	Date	Description
4.5	6/30/2006	\$4.5 million in saved costs (FY 2006)
Measure Target Value	Date	Description
7.2	6/30/2008	To increase cost savings by 20% per year, to save \$37.2 million in FY 2010, with a cumulative savings of \$98.2 million over the five-year period.

Measure Data

Year	Annual Measure		
2006	4.50		
2007	7.67		
2008			

Explanatory Note

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Service Area

Agency

Objective

To perform administrative functions in compliance with externally mandated and internal performance standards.

Measure #10

DMME rating in external audits (APA, DOA, others)

Key Measure Measure Type Preferred Trend
Outcome Maintain

Measure Methodology

Data is derived from external audit reports. This measure counts the number of major written findings in external audits.

Measure Baseline

Value	Date	Description	
0	6/30/2005	DMME has not received any major written findings in the last	
		APA and DOA audits.	

Measure Target

Value		Date	Description
	0	6/30/2007	No major written findings.

Measure Data

Year	Annual Measure		
2004	0		
2005	0		
2006	0		
2007	0		
2008			

Explanatory Note

DMME was rated in the third quarter of FY 2007 for FY 2005 and FY 2006. No findings were reported.

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Agency

Objective

To enable all DMME employees to meet or exceed their annual employee objectives established in their Employee Work Profiles each year.

Measure #11

Employees rated at contributor or above in annual performance reviews.

Key Measure Measure Type Preferred Trend
Outcome Maintain

Measure Methodology

Data is derived from completed employee performance review forms. The measure is calculated as a percentage of employees being rated at contributor or above in annual employee performance reviews.

Measure Baseline

Value	Date	Description
100	12/31/2004	100% of DMME employees received a contributor or higher rating
		in the fall of 2004 (FY2005)

Measure Target

Value	Date	Description
100	12/31/2007	100% of employees rated at contributor or above.

Measure Data

Year	Annual Measure		
2003	99.6		
2004	100.0		
2005	99.6		
2006	100.0		
2007	100.0		
2008			

Explanatory Note

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Agency

Objective

To enable all DMME employees to meet or exceed their annual employee objectives established in their Employee Work Profiles each year.

Measure #12

Average hours of training by DMME employees.

Key Measure	Measure Type		Preferred Trend
	Outcome		Up

Measure Methodology

Data is taken from the DMME University training system. The system is used to generate a report of DMME training hours per employee.

Measure Baseline

Value	Date	Description
39.9	6/30/200	39.9 hours/employee for FY 2005.
Measure Target Value	Date	Description
40	6/30/200	7 40 hours/employee/year.

Measure Data

Year	Annual Measure		
2004	43.5		
2005	39.9		
2006	37.5		
2007	41.0		
2008			

Explanatory Note

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Service Area

Agency

Objective

To ensure DMME provides high-quality services to our customers.

Measure #13

DMME employee survey about administrative services.

Key Measure	Measure Type		Preferred Trend
	Outcome		Maintain

Measure Methodology

One-half of DMME employees are surveyed each six months about the quality of administrative services. The percentage of employees with an average rating of meets or exceeds is calculated.

Measure Baseline

Value	Date	Description
100	6/30/2004	The average rating for FY 2004 was meets or above on 100% of
		surveys.
Measure Target		
Value	Date	Description
90	6/30/2007	A rating of meets or exceeds from 90% of customers

Measure Data

Year	Annual Measure		
2003	100		
2004	100		
2005	96		
2006	98		
2007	96		
2008			

Explanatory Note

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Agency

Objective

To provide for the most efficient and effective application of DMME resources.

Measure #14

Prompt pay compliance.

Key Measure Measure Type Preferred Trend
Outcome Up

Measure Methodology

Data is taken from Department of Accounts' reports of prompt pay compliance. The percentage of total payments made within 30 days of the invoice approval date is calculated.

Measure Baseline

Value	Date	Description
99.75	6/30/2005	99.75% of payments were paid within 30 days in FY 2005.
Measure Target Value	Date	Description
95	6/30/2007	At least 95%.

Measure Data

Year	Annual Measure		
2002	99.8		
2003	99.6		
2004	99.9		
2005	99.8		
2006	99.8		
2007	99.8		
2008			

Explanatory Note

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98% of entries accurate on their initial entry.

Measure Data

98

Year	Annual Measure		
2002	99.7		
2003	100.0		
2004	99.8		
2005	99.6		
2006	100.0		
2007	100.0		
2008			

6/30/2007

Explanatory Note

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Objective

To provide for the most efficient and effective application of DMME resources.

Measure #16

Vehicle maintenance time spent on vehicle service.

Key Measure	Measure Type		Preferred Trend
	Outcome		Up

Measure Methodology

Data is taken from work logs of DMME vehicle repair staff. The time spent directly working on vehicles is calculated against the total available time on the job.

Measure Baseline

Value	Date	Description	
73	6/30/2004	73% of available hours in FY 2004 spent were on direct vehicle	
		repair.	
Measure Target			
Value	Date	Description	
70	6/30/2007	70% of available staff hours	

Measure Data

Year	Annual Measure		
2002	72.4		
2003	72.8		
2004	73.1		
2005	74.2		
2006	79.0		
2007	74.5		
2008			

Explanatory Note

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Agency

Objective

To provide for the most efficient and effective application of DMME resources.

Measure #17

Purchases made within 24 hours of requisition entry.

Key Measure	Measure Type		Preferred Trend
	Outcome		Up

Date

Measure Methodology

Data is taken from purchaser logs. Requisition processing time is measured. Percentage completed within 24 hours of requisition entry time is calculated.

Description

Measure Baseline

Value

97.8	6/30/2004	97.8% purchase orders entered within 24 hours of requisition time in FY 2004.
Measure Target Value	Date	Description

Maintain above 95%.

Measure Data

95

Year	Annual Measure		
2003	97.2		
2004	97.8		
2005	98.1		
2006	98.8		
2007	98.3		
2008			

6/30/2007

Explanatory Note

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Agency

Objective

To enable DMME employees to effectively utilize available technology.

Measure #18

DMME technology Survey.

Key Measure Measure Type Preferred Trend
Outcome Up

Measure Methodology

Data is taken from the annual DMME employee technology survey. The average score for satisfaction (on a 1 to 4 scale) is calculated for the 24 technology types addressed in the survey. The average score for each technology type is then averaged across the complete survey.

Measure Baseline

Value	Date	Description
2.82	6/30/2005	The four-year average score is 2.82.
Measure Target Value	Date	Description
3.0	6/30/2008	Increase to at least a 3.0 average by the end of FY 2008.

Measure Data

Year	Annual Measure		
2002	2.88		
2003	2.86		
2004	2.77		
2005	2.79		
2006	2.77		
2007	2.88		
2008			

Explanatory Note

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Secretary	16	Commerce and Trade	dma
Departn	nent o	f Mines, Minerals & Energy (409)	

Geologic and Mineral Resource Investigations, Mapping, and Utilization

Objective

To enhance worker safety at mineral and fossil fuel extraction sites and public safety affected by geologic conditions.

Measure #19

Mine accidents where geologic factors contributed to cause.

Key Measure	Measure Type	Preferred Trend	
	Outcome	Down	

Measure Methodology

Data is collected from reports of serious personal injuries and fatalities submitted by permitted mine operators throughout the year and the reports of employee work hours reported by permitted mine operators on their annual tonnage reports submitted to DMME. Accident causes are reviewed to determine whether geologic factors contributed to the accident. The rate where geologic factors contributed to the accident is calculated as the number of accidents with contributing geologic factors per 200,000 work hours. DMME evaluates the five-year rolling average of this rate to determine the trend.

Measure Baseline

Value	Date	Description
0	6/30/2006	Data being gathered.
Measure Target Value	Date	Description
0	6/30/2007	Data being gathered.

Measure Data

Year	First Half	Second Half	
2006			
2007			
2008			

Explanatory Note

This is a new measure for FY 2007. Baseline and target are being established.

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Secretar	y 16	Com	merce a	nd Trac	le				d	ma
Depart	Department of Mines, Minerals & Energy (409)									
Objective	and M				_		g, and Utilization	on I extraction sites		
		cı .		,, ,			16 36 1			
Geologic	cally in	fluenced	hazards	s elimin	ated at	mineral	and fossil fuel	extraction sites.		
Key Measu	re	Measure ¹	Туре		Preferre	d Trend				
		Outcom		Up						
		o ditoon	. •							
Measure	Metho	dology								
This is a	new r	neasure	for FY 2	007. B	aseline	e and targ	get are being d	eveloped.		
Measure	Baseli	ne	Date			Description	n			
	C)		6/30/2	2006		ing gathered.			
							3 3			
Measure Value	Target		Date			Description	n			
Value	C)	Date	6/30/2	2006		ing gathered.			
				0/00/2	.000	Data be	ing gatherea.			
Measure D	Data									
Year A	nnual N	/leasure								
2006										
2007										
2008										

Explanatory Note

This is a new measure for FY 2007. Baseline and target are being established.

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Geologic and Mineral Resource Investigations, Mapping, and Utilization

Objective

To improve customer capabilities in the wise use of mineral, land, water, and energy resources.

Measure #21

Annual percent increase in the Virginia Geospatial Data Index.

Key Measure	Measure Type	Preferred Trend
	Outcome	Up

Measure Methodology

This measure is calculated based on data showing the level of detail and degree of completion of geologic information and maps available in web, digital, published paper, or open file form, adjusted based on a relevance factor related to population growth in each county covered by the data. The index is used to calculate percentage growth of available information per year.

Measure Baseline

Value	Date	Description
8	6/30/2005	8% (avg. FY 2001 - FY 2005)
Measure Target Value	Date	Description
4	6/30/2007	>= 4% (FY 2007 - FY 2008)

Measure Data

Year	Annual Measure		
2001	3.6		
2002	1.9		
2003	4.9		
2004	23.7		
2005	4.3		
2006	11.7		
2007	4.8		
2008			

Explanatory Note

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Service Area

Geologic and Mineral Resource Investigations, Mapping, and Utilization

Objective

To improve the quality of customer relationships and responses to business opportunities.

Measure #22

Customer satisfaction rating.

Key Measure	Measure Type	Preferred Trend
	Outcome	Up

Measure Methodology

The DMME Division of Mineral Resources (DMR) surveys customers about the value and use of information provided by the Division through the DMR Customer Assistance Tracking System. Questions addressing the value of the information are reviewed to calculate average rating given by customers on a 0 to 4 scale.

Measure Baseline

Value	Date	Description
3.2	12/31/2004	3.2 (first half of FY 2005)
Measure Target Value	Date	Description
3.0	6/30/2007	>=3.0 (FY 2007 - FY 2008)

Measure Data

Year	First Half	Second Half	
2005	3.2	3.3	
2006	3.3	3.5	
2007	3.7	3.5	
2008			

Explanatory Note

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Geologic and Mineral Resource Investigations, Mapping, and Utilization

Objective

To build mutually beneficial relationships and partnerships with Virginia state agencies.

Measure #23

Consumer satisifaction rating.

Key Measure	Measure Type	Preferred Trend
	Output	Up

Measure Methodology

The DMME Division of Mineral Resources (DMR) surveys customers about the value and use of information provided by the Division through the DMR Customer Assistance Tracking System. Questions addressing the value of the information are reviewed to calculate average rating given by customers on a 0 to 4 scale.

Measure Baseline

Value	Date	Description
3.2	12/31/2004	3.2 (first half of FY 2005)
Measure Target Value	Date	Description
3.0	6/30/2007	>=3.0 (FY 2007 - FY 2008)

Measure Data

Year	First Half	Second Half	
2005	3.2	3.3	
2006	3.3	3.5	
2007	3.7	3.5	
2008			

Explanatory Note

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Geologic and Mineral Resource Investigations, Mapping, and Utilization

Objective

To improve the organization, distribution, and preservation of new and existing geologic information.

Measure #24

Annual percent increase in the Virginia Geospatial Data Index.

Key Measure	Measure Type	Preferred Trend
	Output	Up

Measure Methodology

This measure is calculated based on data showing the level of detail and degree of completion of geologic information and maps available in web, digital, published paper, or open file form, adjusted based on a relevance factor related to population growth in ach county covered by the data. The index is used to calculate percentage growth of available information per year.

Measure Baseline

Value	Date	Description
8	6/30/2005	8% (avg. FY 2001 - FY 2005)
Measure Target Value	Date	Description
4	6/30/2007	>=4% (FY 2007 - FY 2008)

Measure Data

Year	Annual Measure		
2001	3.6		
2002	1.9		
2003	4.9		
2004	23.7		
2005	4.3		
2006	11.7		
2007	4.8		
2008			

Explanatory Note

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Secretary 16	Commerce and Trade	dma

Service Area

Mineral Mining Environmental Protection, Worker Safety and Land Reclamation

Objective

To eliminate injuries and fatalities at mineral mine sites.

Measure #25

Serious personal injury-fatality rate on mineral mine sites.

Key Measure	Measure Type	Preferred Trend
	Outcome	Down

Measure Methodology

Data is collected from reports of serious personal injuries and fatalities submitted by permitted mineral mine operators throughout the year and the reports of employee work hours reported by permitted mineral mine operators on their annual tonnage reports submitted to DMME. The rate is calculated as the number of serious personal injuries and fatalities per 200,000 work hours. DMME evaluates the five-year rolling average of this rate to determine the trend.

Measure Baseline

Value	Date	Description
0.12	12/31/2004	0.12 (avg. CY 2000 - CY 2004)
Measure Target Value	Date	Description
0.12	12/31/2006	<0.12 (avg. CY 2002 - CY 2006)

Measure Data

Year	Annual Measure		
1995	0.26		
1996	0.22		
1997	0.20		
1998	0.19		
1999	0.13		
2000	0.10		
2001	0.10		
2002	0.10		
2003	0.10		
2004	0.12		
2005	0.13		
2006	0.16		
2007			
2008			

Explanatory Note

THIS IS A CALENDAR YEAR MEASURE.

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Service Area

Mineral Mining Environmental Protection, Worker Safety and Land Reclamation

Objective

To eliminate injuries and fatalities at mineral mine sites.

Measure #26

Percentage of safety violations successfully eliminated by the violations' due dates.

Key Measure	Measure Type	Preferred Trend	
	Outcome	Up	

Measure Methodology

This measure is calculated using information from DMME's automated enforcement systems. Records of violations show date issued, target date for correcting the violation, and date the violation is corrected. The percentage is calculated based on total number of safety violations corrected by their due dates and of total safety violations issued.

Measure Baseline

Value	Date	Description
91.7	6/30/2005	91.7% (avg. FY 2003 - FY 2005)
Measure Target Value	Date	Description
95	6/30/2008	>=95% (FY 2007 - FY 2008)

Measure Data

Year	First Half	Second Half	
2003	82.5	94.5	
2004	95.0	88.2	
2005	96.2	93.8	
2006	94.2	93.8	
2007	94.7	93.9	
2008			

Explanatory Note

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Service Area

Mineral Mining Environmental Protection, Worker Safety and Land Reclamation

Objective

To eliminate adverse environmental conditions and public safety hazards at mineral mine sites.

Measure #27

Percentage of mineral mine sites with no adverse off-site environmental damage or public safety hazards.

Key Measure	Measure Type		Preferred Trend
	Outcome		Up

Measure Methodology

This measure is calculated using information from DMME's mineral mining automated enforcement system. Records of violations show whether there was any off-site damage or public safety hazard related to a violation of environmental laws or regulations. The number of sites with no violations causing off-site impacts is calculated as a percentage of permitted sites. The percentages for the most recent three years are then averaged.

Measure Baseline

Value	Date	Description
98.4	6/30/2005	98.4% (avg. FY 2003 - FY 2005)
Measure Target Value	Date	Description
95	6/30/2007	>=95% (avg. FY 2005 - FY 2007)

Measure Data

Year	First Half	Second Half	
2004	98.5	98.4	
2005	98.3	98.4	
2006	98.5	98.7	
2007	98.6	98.8	
2008			

Explanatory Note

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Service Area

Mineral Mining Environmental Protection, Worker Safety and Land Reclamation

Objective

To eliminate adverse environmental conditions and public safety hazards at mineral mine sites.

Measure #28

Percentage of environmental violations successfully eliminated by the violations' due dates.

Key Measure	e Measure Type		Preferred Trend
	Outcome		Up

Measure Methodology

This measure is calculated using information from DMME's mineral mining automated mineral mining enforcement system. Records of violations show date issued, target date for eliminating the violation, and date the violation is eliminated. The total number of environmental violations eliminated by their due date is calculated as a percentage of total environmental violations issued.

Measure Baseline

Value	Date	Description
81.4	6/30/2005	81.4% (avg. FY 2003 - FY 2005)
Measure Target Value	Date	Description
80	6/30/2007	>= 80% (FY 2007 - FY 2008)

Measure Data

Year	First Half	Second Half	
2003	71.9	80.4	
2004	85.3	78.1	
2005	93.8	79.2	
2006	90.9	92.9	
2007	85.0	88.4	
2008			

Explanatory Note

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Mineral Mining Environmental Protection, Worker Safety and Land Reclamation

Objective

To eliminate environmental and public safety hazards associated with orphaned mineral mines and bond forfeiture sites.

Measure #29

Percentage of orphaned mineral mine sites assessed with data entered into the orphaned mineral mine inventory.

Key Measure Type		Preferred Trend
	Outcome	Up

Measure Methodology

DMME has estimated that there are 3,000 orphaned mineral mine sites based on historical records of mineral mining activity in the state. The total number of inventoried mineral mine sites is taken from the orphaned mined land information system. The percentage is calculated from these data.

Measure Baseline

Value	Date	Description
52.4	6/30/2005	52.4% (FY 2005)
Measure Target Value	Date	Description
52.4	6/30/2008	>52.4% (FY 2007 - FY 2008; subject to available funding).

Measure Data

Year	First Half	Second Half	
2003	24.9	35.2	
2004	36.9	48.3	
2005	52.4	59.6	
2006	59.8	64.6	
2007	69.3	71.0	
2008			

Explanatory Note

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Service Area

Mineral Mining Environmental Protection, Worker Safety and Land Reclamation

Objective

To eliminate environmental and public safety hazards associated with orphaned mineral mines and bond forfeiture sites.

Measure #30

Percentage of orphaned mineral mine sites on which safety and health hazards have been eliminated.

Key Measure Type		Preferred Trend
	Outcome	Up

Measure Methodology

DMME has estimated that there are 3,000 orphaned mineral mine sites based on historical records of mineral mining activity in the state. The total number of reclaimed mineral mine sites is tracked by DMME staff after the final inspection of the reclamation work is completed. The percentage is calculated from these data.

Measure Baseline

Value	Date	Description
2.8	6/30/2005	2.8% (FY 2005)
Measure Target Value	Date	Description
2.8	6/30/2007	>2.8% (FY 2007 - FY 2008; subject to available funding).

Measure Data

Year	First Half	Second Half	
2003	2.50	2.60	
2004	2.70	2.80	
2005	2.80	2.80	
2006	3.00	3.00	
2007	3.07	3.10	
2008			

Explanatory Note

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Mineral Mining Environmental Protection, Worker Safety and Land Reclamation

Objective

To improve our customers' ability to establish and maintain efficient, viable operations.

Measure #31

Percentage of timely decisions on new mineral mine permit applications.

Key Measure	Measure Type	pe Preferred Tren	
	Outcome		Up

Measure Methodology

This measure is calculated using permit-tracking data from DMME's mineral mining database system. The number of permit decisions made within the time deadlines for the mineral mining permitting program (60 days of in-house time) is compared to total permit decisions due during the review period. These numbers are used to calculate the percentage of timely permit decisions. The percentage for the most recent five years is then averaged to generate the measure.

Measure Baseline

Value	Date	Description
81.6	6/30/2005	81.6% (avg. FY 2001 - FY 2005)
Measure Target Value	Date	Description
90	6/30/2008	>=90% (avg. FY 2004 - FY 2008)

Measure Data

Year	First Half	Second Half	
2005	79.5	81.6	
2006	84.6	89.7	
2007	93.2	95.2	
2008			

Explanatory Note

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Mineral Mining Environmental Protection, Worker Safety and Land Reclamation

Objective

To improve our customers' ability to establish and maintain efficient, viable operations.

Measure #32

Percentage of customer forms submitted electronically.

Key Measure Type		Preferred Trend
	Outcome	Up

Measure Methodology

The DMME Division of Mineral Mining counts the number of forms submitted from activity logs. The measure is calculated as a percentage of forms submitted electronically as compared to the estimate of the total number of forms submitted to the division.

Measure Baseline

Value	Date	Description
20.7	6/30/2005	20.7% (FY 2005)
Measure Target Value	Date	Description
75	6/30/2008	75% (FY 2008)

Measure Data

Year	First Half	Second Half	
2005	23.5	29.7	
2006	41.7	45.9	
2007	3.7	23.0	
2008			

Explanatory Note

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Mineral Mining Environmental Protection, Worker Safety and Land Reclamation

Objective

To improve our customers' and stakeholders' capability to make informed decisions regarding the development and use of rock, mineral, land, water, and energy resources.

Measure #33

Percentage of customers satisfied with DMME Division of Mineral Mining services.

Key Measure	Measure Type	Preferred Trend	
	Outcome	Up	

Measure Methodology

Data is derived from DMME Division of Mineral Mining's customer surveys addressing satisfaction with DMME's services in providing information, permitting, and field inspections. The number of customers expressing satisfaction or higher is counted as a percentage of total questionnaires received from customers.

Measure Baseline

Value	Date	Description
95.2	6/30/2005	95.2% (avg. FY 2003 - FY 2005)
Measure Target Value	Date	Description
90	6/30/2007	>=90% (FY 2007 - FY 2008)

Measure Data

Year	First Half	Second Half	
2004	94.0	94.1	
2005	74.2	80.8	
2006	72.5	86.7	
2007	98.0	96.5	
2008			

Explanatory Note

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Gas and Oil Environmental Protection, Worker Safety and Land Reclamation

Objective

To eliminate dangers to workers on gas and oil operations.

Measure #34

Percentage of inspections finding unsafe acts on permitted gas and oil operations.

Key Measure	Measure Type		Preferred Trend	
	Outcome		Down	

Measure Methodology

Data is collected from inspection reports completed by DMME Division of Gas and Oil inspectors. The total number of unsafe acts identified during inspections is divided by the total number of inspections to calculate a percentage.

Measure Baseline

Value	Date	Description
1.6	6/30/2005	1.6% (average for whole FY 2005)
Measure Target Value	Date	Description
2	6/30/2007	<= 2% (FY 2007 - FY 2008)

Measure Data

Year	First Half	Second Half	
2005	1.6	1.5	
2006	1.7	2.9	
2007	1.1	1.6	
2008			

Explanatory Note

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Service Area

Gas and Oil Environmental Protection, Worker Safety and Land Reclamation

Objective

To eliminate adverse environmental conditions and public safety hazards resulting from gas and oil operations.

Measure #35

Percentage of gas and oil sites with no adverse off-site environmental damage or public safety hazards.

Key Measure	Measure Type		Preferred Trend
	Outcome		Up

Measure Methodology

This measure is calculated using information from DMME's gas and oil automated enforcement system. Records of violations show whether there was any off-site damage or public safety hazard related to a violation of the Virginia Gas and Oil Act or the department's gas and oil regulations. The number of sites with no violations causing off-site impacts is calculated as a percentage of permitted gas and oil sites. The percentages for the most recent five years are then averaged.

Measure Baseline

Value	Date	Description
99.9	6/30/2005	99.9% (avg. FY 2001 - FY 2005)
Measure Target Value	Date	Description
95	6/30/2007	>=95% (avg. FY 2003 - FY 2007)

Measure Data

Year	First Half	Second Half	
2005	99.87	99.87	
2006	99.88	99.89	
2007	99.90	99.91	
2008			

Explanatory Note

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Gas and Oil Environmental Protection, Worker Safety and Land Reclamation

Objective

To eliminate adverse environmental conditions and public safety hazards resulting from gas and oil operations.

Measure #36

Percentage of environmental violations successfully eliminated by the violations' due dates.

Key Measure	Measure Type		Preferred Trend	
	Outcome		Up	

Measure Methodology

This measure is calculated using information from DMME's automated gas and oil enforcement system. Records of violations show the date issued, target date for eliminating the violation, and date the violation is eliminated. The number of environmental violations eliminated by their due dates is divided by the number of environmental violations issued, and then calculated as a percentage. The percentages for the most recent five years are then averaged.

Measure Baseline

Value	Date	Description
66.2	6/30/2005	66.2% (avg. FY 2001 - FY 2005)
Measure Target Value	Date	Description
80	6/30/2007	>=80% (avg. FY 2004 - FY 2008)

Measure Data

Year	First Half	Second Half	
2005	64.4	66.2	
2006	67.7	70.2	
2007	72.4	73.9	
2008			

Explanatory Note

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Gas and Oil Environmental Protection, Worker Safety and Land Reclamation

Objective

To improve our customers' ability to establish and maintain efficient, viable operations.

Measure #37

Percentage of timely decisions on new permit applications.

Key Measure	Measure Type	Preferred Trend
	Outcome	Up

Measure Methodology

This measure is calculated using permit tracking-data from the department's gas and oil regulatory database system. The number of permit decisions made within 30 days of receipt of a complete application is compared to the total number of permit decisions due during the review period. The numbers are used to calculate the percentage of timely permit decisions. The percentages for the most recent five years are then averaged.

Measure Baseline

Value	Date	Description
99.2	6/30/2005	99.2% (avg. FY 2001 - FY 2005)
Measure Target Value	Date	Description
95	6/30/2007	>=95% (avg. FY 2003 - FY 2007)

Measure Data

Year	First Half	Second Half	
2005	99.2	99.2	
2006	99.0	99.0	
2007	98.6	98.5	
2008			

Explanatory Note

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Gas and Oil Environmental Protection, Worker Safety and Land Reclamation

Objective

To improve our customers' ability to establish and maintain efficient, viable operations.

Measure #38

Percentage of forms submitted electronically by customers.

Key Measure	Measure Type		Preferred Trend
	Outcome		Up

Measure Methodology

The DMME Division of Gas and Oil counts the number of electronic form submissions using activity logs. This measure is calculated as a percentage of the number of forms submitted electronically as compared to the total number of forms submitted by DMME's gas and oil customers.

Measure Baseline

Value	Date	Description
20.6	6/30/2005	20.6% (average for whole FY 2005)
Measure Target Value	Date	Description
75	6/30/2008	>=75% (FY 2008)

Measure Data

Year	First Half	Second Half	
2005	19.4	21.8	
2006	27.1	38.9	
2007	29.9	37.3	
2008			

Explanatory Note

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Service Area

Gas and Oil Environmental Protection, Worker Safety and Land Reclamation

Objective

To improve the quality of information and data provided to customers for the expansion of knowledge of Virginia's resources.

Measure #39

Percent timely responses to customers' requests for gas and oil information.

Key Measure Measure Type Preferred Trend
Outcome Maintain

Measure Methodology

The DMME Division of Gas and Oil measures the percentage of responses to public requests for gas and oil information made within 7 days. Data is taken from logs kept by the DMME Division of Gas and Oil.

Measure Baseline

Value	Date	Description
100	6/30/2005	100% (avg. FY 2002 - FY 2005)
Measure Target Value	Date	Description
100	6/30/2007	100% (FY 2007- FY 2008)

Measure Data

Year	First Half	Second Half	
2002	100	100	
2003	100	100	
2004	100	100	
2005	100	100	
2006	100	100	
2007	100	100	
2008			

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Department of Mines, Minerals & Energy (409)

Service Area

Gas and Oil Environmental Protection, Worker Safety and Land Reclamation

Objective

To provide effective and efficient services to the Virginia Gas and Oil Board and the Board's customers.

Measure #40

Percent timely recordation and distribution of Virginia Gas and Oil Board orders.

Key Measure Measure Type Preferred Trend
Outcome Maintain

Measure Methodology

The DMME Division of Gas and Oil tracks the date Board orders are signed by the Board Chairman and the date the orders are filed in local Circuit Court offices. The number of orders filed within five working days is compared to the total number of Board orders filed and calculated as a percentage.

Measure Baseline

Value	Date	Description
100	6/30/2005	100% (avg. FY 2003 - FY 2005)
Measure Target Value	Date	Description
100	6/30/2006	100% (FY 2007 - FY 2008)

Measure Data

Year	First Half	Second Half	
2002	100	100	
2003	100	100	
2004	100	100	
2005	100	100	
2006	100	100	
2007	100	100	
2008			

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Coal Environmental Protection and Land Reclamation

Objective

To eliminate adverse environmental impacts and unsafe conditions related to permitted coal mine sites.

Measure #41

Percentage of coal mine sites with no adverse off-site environmental damage or public safety hazards.

Key Measure	Measure Type		Preferred Trend
	Outcome		Up

Measure Methodology

This measure is calculated using information from DMME's coal reclamation automated enforcement system. Records of violations show if there is any off-site damage or public safety hazard related to violations of reclamation laws or regulations. The number of sites with no violations causing off-site damage is calculated as a percentage of total permitted sites. The percentages for the most recent five years are then averaged.

Measure Baseline

Value	Date	Description
95.1	6/30/2005	95.1% (avg. FY 2001 - FY 2005)
Measure Target Value	Date	Description
95	6/30/2007	>=95% (avg. FY 2003 - FY 2007)

Measure Data

Year	First Half	Second Half	
2005	95.6	95.4	
2006	95.1	95.0	
2007	95.1	95.3	
2008			

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Service Area

Coal Environmental Protection and Land Reclamation

Objective

To eliminate adverse environmental impacts and unsafe conditions related to permitted coal mine sites.

dma

Measure #42

Percentage of environmental violations successfully eliminated by the violations' due dates.

Key Measure	Measure Type		Preferred Trend
	Outcome		Up

Measure Methodology

This measure is calculated using information from DMME's coal reclamation automated enforcement system. Records of violations show the date the violation is issued, the target date for eliminating the violation, and the date the violation was eliminated. The number of environmental violations eliminated by their due dates is calculated as a percentage of total environmental violations issued.

Measure Baseline

Value	Date	Description
86.7	6/30/2005	86.7% (avg. FY 2001 - FY 2005)
Measure Target Value	Date	Description
80	6/30/2007	>= 80% (FY 2007 - FY 2008)

Measure Data

Year	First Half	Second Half	
2000		82.1	
2001	85.2	81.2	
2002	82.6	90.8	
2003	88.9	86.7	
2004	86.6	90.4	
2005	92.9	85.7	
2006	77.3	79.6	
2007	77.8	88.3	
2008			

Explanatory Note

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Secretary 16	Commerce and Trade	dma
Department of	f Mines, Minerals & Energy (409)	

Coal Environmental Protection and Land Reclamation

Objective

To eliminate public safety hazards and adverse environmental conditions from abandoned coal sites.

Measure #43

Funds added to Virginia's Abandoned Mined Land program through partnerships annually.

Key Measure	Measure Type		Preferred Trend
	Outcome		Up

Measure Methodology

The amount of non-AML program funds included in partnership and leveraging agreements is totaled for each year.

Measure Baseline

Value	Date	Description
45,000	6/30/2005	\$45,000 (FY 2005)
Measure Target Value	Date	Description
45,000	6/30/2007	>= \$45,000 (FY 2007 - FY 2008)

Measure Data

Year	Annual Measure		
2005	45,000		
2006	901,600		
2007	100,000		
2008			

Explanatory Note

FY 2006 was a better than expected year for this program. Since the partnership and leveraging funds come from other agencies, it is difficult to predict their annual level of funding. As more data are collected in subsequent years, the baseline and target values will be reconsidered.

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Coal Environmental Protection and Land Reclamation

Objective

To improve our customers' ability to establish and maintain efficient, viable operations.

Measure #44

Percentage of timely decisions on new coal mine permit applications.

Key Measure	Measure Type		Preferred Trend
	Outcome		Up

Measure Methodology

This measure is calculated using permit-tracking data from DMME's coal mine regulatory database system. The number of permit decisions made within 60 working days permit review time is compared to the total number of permit decisions made. The number is calculated as a percentage. The percentages are then averaged over the most recent five years.

Measure Baseline

Value	Date	Description
78	6/30/2005	78% (avg. FY 2001 - FY 2005)
Measure Target Value	Date	Description
90	6/30/2008	>= 90% (avg. FY 2004 - FY 2008)

Measure Data

	Year	First Half	Second Half	
	2005	75.5	78.0	
ĺ	2006	79.8	81.6	
ĺ	2007	84.9	88.8	
Ì	2008			

Explanatory Note

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Service Area

Coal Environmental Protection and Land Reclamation

Objective

To improve our customers' ability to establish and maintain efficient, viable operations.

Measure #45

Percentage of customer forms submitted electronically.

Key Measure	Measure Type		Preferred Trend	
	Outcome		Up	

Measure Methodology

The DMME Division of Mined Land Reclamation counts the number of form submittals from activity logs. The measure is calculated as a percentage of the forms submitted electronically as compared to the estimate of the total number of forms submitted to the Division.

Measure Baseline

Value	Date	Description
87.4	6/30/2005	87.4% (avg. FY 2004 - FY 2005)
Measure Target Value	Date	Description
75	6/30/2007	>=75% (FY 2007 - FY 2008)

Measure Data

Year	First Half	Second Half	
2005	88.8	86.5	
2006	87.7	89.1	
2007	85.2	85.8	
2008			

Explanatory Note

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Coal Environmental Protection and Land Reclamation

Objective

To expand economic development opportunities in the coalfield region.

Measure #46

Number of people employed as a result of reclamation construction projects.

Key Measure	Measure Type		Preferred Trend
	Outcome		Up

Measure Methodology

The DMME collects quarterly employment statistics directly from contractors completing abandoned mined land construction projects. Quarterly data are summed to provide six-month figure.

Measure Baseline

Value	Date	Description
122	6/30/2005	122 (avg. FY 2004 - FY 2005)
Measure Target Value	Date	Description
100	6/30/2007	>=100 (FY 2007 - FY 2008)

Measure Data

Year	First Half	Second Half	
2004		147	
2005	104	116	
2006	172	129	
2007	159	98	
2008			

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Secretary 16	Commerce and Trade	dma
Department of	of Mines, Minerals & Energy (409)	

Coal Worker Safety

Objective

To eliminate unsafe practices and conditions, which contribute to accidents, injuries, and fatalities.

Measure #47

Serious personal injury-fatality rate on coal mine sites.

Key Measure	Measure Type	Preferred Trend
	Outcome	Down

Measure Methodology

Data is collected from reports of serious personal injuries and fatalities submitted by licensed coal mine operators throughout the year, and the reports of employee work hours reported by licensed coal mine operators on their annual tonnage reports submitted to DMME. The rate is calculated as the number of serious personal injuries and fatalities per 200,000 work hours. This measure is calculated on a calendar year basis. DMME evaluates the five-year rolling average of this rate to determine the trend.

Measure Baseline

Value	Date	Description
0.52	12/31/2004	0.52 (avg. CY 2000 - 2004)
Measure Target Value	Date	Description
0.46	12/31/2006	<0.46 (avg. CY 2002 - CY 2006)

Measure Data

Year	Annual Measure		
1999	0.69		
2000	0.70		
2001	0.71		
2002	0.63		
2003	0.55		
2004	0.52		
2005	0.47		
2006	0.42		
2007			
2008			

Explanatory Note

This is calculated on a calendar year basis, with data being reported during the first quarter of the following year.

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Service Area

Coal Worker Safety

Objective

To eliminate unsafe practices and conditions, which contribute to accidents, injuries, and fatalities.

Measure #48

Percentage of safety violations eliminated by their due date.

Key Measure	Measure Type	Preferred Trend
	Outcome	Up

Measure Methodology

This measure is calculated using information from DMME's automated enforcement systems. Records of violations show date issued, target date for correcting the violation, and date the violation is corrected. The percentage is calculated based on total number of safety violations corrected by their due dates and of total safety violations issued.

Measure Baseline

Value	Date	Description
96.2	6/30/2005	96.2% (avg. FY 2001 - FY 2005)
Measure Target	Date	Description
95	6/30/2007	>=95% (FY 2007 - FY 2008)

Measure Data

Year	First Half	Second Half	
2000		94.1	
2001	95.2	93.9	
2002	93.7	92.4	
2003	93.8	96.6	
2004	99.4	98.9	
2005	99.5	98.4	
2006	98.8	99.3	
2007	99.7	99.7	
2008			

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Service Area

Coal Worker Safety

Objective

To improve the knowledge and skills of coal mine workers.

Measure #49

Percentage of coal miners satisfied with DMME coal mine safety training.

Key Measure	Measure Type	Preferred Trend
	Output	Up

Measure Methodology

Data are taken from forms completed by participants in the DMME's mine safety training classes. Responses are given on a scale of 1 (poor) to 5 (very helpful or very effective). The number of persons rating the training as 5 (very helpful or very effective) is divided into the total number of persons responding to the training evaluation questions to calculate a percentage.

Measure Baseline

Value	Date	Description
70.2	6/30/2005	70.2% (avg. FY 2004 - FY 2005).
Measure Target Value	Date	Description
70	6/30/2006	>=70% (FY 2007 - FY 2008).

Measure Data

Year	First Half	Second Half	
2005	66.3	76.0	
2006	67.5	81.1	
2007	67.5	70.2	
2008			

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Coal Worker Safety

Objective

To improve the quality of emergency preparedness and emergency responses.

Measure #50

Violation rate of emergency response provisions of the Coal Mine Safety Act.

Key Measure	Measure Type		Preferred Trend
	Outcome		Down

Measure Methodology

This measure is calculated using information from DMME's automated coal mining enforcement system. The number of violations written against emergency response provisions of the law are divided by the total inspection hours during that quarter, multiplied times 100. The five-year rolling average is then calculated from quarterly data.

Measure Baseline

Value	Date	Description
1.49	6/30/2005	1.49 (avg. FY 2001 - FY 2005)
Measure Target Value	Date	Description
1.5	6/30/2007	<= 1.5 (avg. FY 2003 - FY 2007)

Measure Data

Year	First Half	Second Half	
2005	1.48	1.49	
2006	1.54	1.57	
2007	1.62	1.69	
2008			

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Department of Mines, Minerals & Energy (409)

Service Area

Coal Worker Safety

Objective

To improve our customers' ability to establish and maintain efficient, viable operations.

Measure #51

Percentage of customers satisfied that DMME mine safety assistance helps them maintain efficient, viable operations.

Key Measure Type		Preferred Trend
	Outcome	Up

Measure Methodology

Data is taken from external surveys of DMME customers. They are queried about whether DMME assistance helps them maintain efficient, viable operations. The percentage of positive responses is calculated from the total number of surveys received.

Measure Baseline

Value	Date	Description
94.9	6/30/2006	94.9% (avg. FY 2003 - FY 2005).
Measure Target Value	Date	Description
90	6/30/2007	>= 90% (FY 2007 - FY 2008).

Measure Data

Year	First Half	Second Half	
2003	92.5	98.0	
2004	92.0	95.0	
2005	94.5	94.9	
2006	94.5	97.0	
2007	97.0	100.0	
2008			

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Coal Worker Safety

Objective

To improve our customers' ability to establish and maintain efficient, viable operations.

Measure #52

Percentage of forms submitted by customers electronically.

Key Measure	Measure Type		Preferred Trend
	Outcome		Up

Measure Methodology

The DMME Division of Mines counts the number of forms submitted from activity logs. The measure is calculated as a percentage of forms submitted electronically as compared to the estimate of the total number of forms submitted to the division.

Measure Baseline

Value	Date	Description
50	6/30/2005	50% (avg. FY 2003 - FY 2005).
Measure Target Value	Date	Description
75	6/30/2008	>=75% (FY 2008)

Measure Data

Year	First Half	Second Half	
2005	72.7	85.0	
2006	75.7	88.2	
2007	79.7	80.4	
2008			

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Service Area

Coal Worker Safety

Objective

To improve our customers' knowledge of coal mining related activities.

Measure #53

Percentage of customers satisfied with coal mine safety information and data provided by DMME.

Key Measure	Measure Type		Preferred Trend
	Outcome		Up

Measure Methodology

Data is taken from customer survey questions addressing satisfaction with DMME Division of Mines safety information. The percentage of customers rating themselves as satisfied is calculated.

Measure Baseline

Value	Date	Description
96.6	6/30/2005	96.6% (avg. FY 2003 - FY 2005)
Measure Target Value	Date	Description
90	6/30/2007	>=90% (FY 2007 - FY 2008)

Measure Data

Year	First Half	Second Half	
2003	94	100	
2004	96	95	
2005	95	100	
2006	98	98	
2007	100	100	
2008			

Explanatory Note

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Energy Conservation and Alternative Energy Supply Programs

Objective

To advance knowledge and use of effective and efficient energy practices.

Measure #54

Customers satisfied with the usefulness of DMME energy efficiency and alternative energy information.

Key Measure	Measure Type		Preferred Trend
	Outcome		Up

Measure Methodology

Customer satisfaction data is collected through an automated customer database survey tool. Customers respond based on the level at which their expectations were met. The percentage of customers indicating that they were satisfied with the quality, timeliness, ease of use, and usefulness of the information is calculated.

Measure Baseline

Value	Date	Description
90	6/30/2004	90% (FY 2004)
Measure Target Value	Date	Description
90	6/30/2007	>=90% (FY 2007 - FY 2008)

Measure Data

Year	First Half	Second Half	
2005		93.5	
2006	95.5	100.0	
2007	84.0	93.5	
2008			

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Energy Conservation and Alternative Energy Supply Programs

Objective

To increase the use of alternative energy products and services.

Measure #55

Percent hybrid and alternative fueled vehicles used by participating governments in Virginia.

Key Measure	Measure Type	Preferred Trend
	Outcome	Up

Measure Methodology

Information is collected from fleet managers and the Virginia Clean Cities programs. Data on purchase history and vehicle type is evaluated to determine the annual percentage of hybrid and alternative fueled vehicles in their fleets.

Measure Baseline

Value	Date	Description
5.3	1/1/2004	Percent of alternative fueled vehicles in partcipating fleets on 1/1/2004
Measure Target Value	Date	Description
15	6/30/2007	Maintain above 15% (FY 2007)

Measure Data

Year	First Half	Second Half	
2006	16.9	17.1	
2007	19.0	19.6	
2008			

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Service Area

Energy Conservation and Alternative Energy Supply Programs

Objective

To reduce future state government energy costs.

Measure #56

We will increase the amount of saved energy costs achieved through energy conservation and procurement strategies.

Key Measure		Measure Type		Preferred Trend
X		Outcome		Up

Measure Methodology

Records of executed performance contracts and state agency utility accounts employing alternative energy strategies or rate schedules are compared to previous years to determine the annual growth in cost savings.

Measure Baseline

Value	Date	Description
5	6/30/2006	\$5 Million in saved costs (FY 2006)
Measure Target Value	Date	Description
6	6/30/2007	To increase cost savings by 20% per year (FY 2007 - FY 2010)

Measure Data

Year	Annual Measure		
2006	5.00		
2007	7.67		
2008			

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General Management and Direction

Objective

To perform administrative functions in compliance with externally mandated and internal performance standards.

Measure #57

Findings in external audits.

Key Measure	Measure Type		Preferred Trend
	Outcome		Maintain

Measure Methodology

Data is taken from external audit reports. This measure counts the number of major written findings in external audits.

Measure Baseline

Value	Date	Description
0	6/30/2005	0 (avg. FY 2001 - FY 2005)
Measure Target	Dete	Description
Value	Date	Description
0	6/30/2007	0 (FY 2007 - FY 2008)

Measure Data

Year	Annual Measure		
2004	0		
2005	0		
2006	0		
2007	0		
2008			

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General Management and Direction

Objective

To enable all DMME employees to meet or exceed their annual employee objectives established in their Employee Work Profiles.

Measure #58

Percentage of employees rated contributor or above.

Key Measure	Measure Type	Preferred Trend
	Outcome	Maintain

Measure Methodology

Data is derived from completed employee performance review forms. The measure is calculated as a percentage of employees being rated at contributor or above in annual employee performance reviews.

Measure Baseline

Value	Date	Description
100	12/31/2004	100% (CY 2004)
Measure Target Value	Date	Description
100	12/31/2007	100% (CY 2007)

Measure Data

Year	Annual Measure		
2003	99.6		
2004	100.0		
2005	99.6		
2006	100.0		
2007	100.0		
2008			

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General Management and Direction

Objective

To enable all DMME employees to meet or exceed their annual employee objectives established in their Employee Work Profiles.

Measure #59

DMME employee training hours.

Key Measure	Measure Type	Preferred Trend
	Outcome	Up

Measure Methodology

Data is taken from the DMME University training system. The DMME University training system is used to generate a report of DMME's training hours per employee. The number is averaged for all DMME employees.

Measure Baseline

Value	Date	Description
38.6	6/30/2005	38.6 (FY 2005)
Measure Target Value	Date	Description
40	6/30/2007	>=40 (FY 2007 - FY 2008)

Measure Data

Year	Annual Measure		
2004	43.5		
2005	37.9		
2006	37.5		
2007	41.0		
2008			

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General Management and Direction

Objective

To ensure DMME provides high-quality services to agency customers.

Measure #60

Internal customer satisfaction.

Key Measure	Measure Type	Preferred Trend
	Outcome	Up

Measure Methodology

One-half of DMME employees are surveyed every six months about the quality of administrative services. The percent of employees rating administrative services as meets or exceeds expectations is calculated.

Measure Baseline

Value	Date	Description
100	6/30/2004	100% (FY 2004)
Measure Target	Dete	Description
value	Date	Description
90	6/30/2007	>=90% (FY 2007 - FY 2008)

Measure Data

Year	Annual Measure		
2003	100		
2004	100		
2005	96		
2006	98		
2007	96		
2008			

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General Management and Direction

Objective

To provide for the most efficient and effective application of DMME's resources.

Measure #61

Prompt pay compliance.

Key Measure	Measure Type		Preferred Trend
	Outcome		Up

Measure Methodology

Data is taken from Department of Accounts' reports of prompt pay compliance. The percent of total payments made within 30 days of the invoice date is calculated.

Measure Baseline

Value	Date	Description
99.75	6/30/2005	99.75% (FY 2005)
Measure Target		Description
Value	Date	Description
95	6/30/2007	>=95% (FY 2007 - FY 2008)

Measure Data

Year	Annual Measure		
2002	99.8		
2003	99.6		
2004	99.9		
2005	99.8		
2006	99.8		
2007	99.8		
2008			

Explanatory Note

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General Management and Direction

Objective

To provide for the most efficient and effective application of DMME's resources.

Measure #62

Payroll processing accuracy.

Key Measure	Measure Type		Preferred Trend
	Outcome		Up

Measure Methodology

Data is taken from the number of corrections needed to payroll records. The number of corrections is compared to the total number of records processed, and the percentage of correct records is calculated.

Measure Baseline

Value	Date	Description
99.8	6/30/2004	99.8% (FY 2004)
Measure Target Value	Date	Description
98	6/30/2007	>=98% (FY 2007 - FY 2008)

Measure Data

Year	Annual Measure		
2002	99.7		
2003	100.0		
2004	99.8		
2005	99.6		
2006	100.0		
2007	100.0		
2008			

Explanatory Note

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General Management and Direction

Objective

To provide for the most efficient and effective application of DMME's resources.

Measure #63

Vehicle maintenance time.

Key Measure	Measure Type		Preferred Trend
	Outcome		Up

Measure Methodology

Data is taken from work logs of DMME's vehicle repair staff. The time spent directly working on vehicles is calculated against the total time on the job.

Measure Baseline

Value	Date	Description
73	6/30/2004	73% (FY 2004)
Measure Target	D .	
Value	Date	Description
70	6/30/2007	>=70% (FY 2007 - FY 2008)

Measure Data

Year	Annual Measure		
2002	72.4		
2003	72.8		
2004	73.1		
2005	74.2		
2006	79.0		
2007	74.5		
2008			

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General Management and Direction

Objective

To provide for the most efficient and effective application of DMME's resources.

Measure #64

Purchase order timeliness.

Key Measure	Measure Type		Preferred Trend
	Outcome		Up

Measure Methodology

Data is taken from purchaser logs. Requisition processing time is measured. The percent of purchase orders completed within 24 hours of requisition entry time is calculated.

Measure Baseline

Value	Date	Description
97.8	6/30/2004	97.8% (FY 2004)
Measure Target Value	Date	Description
95	6/30/2007	>=95% (FY 2007 - FY 2008)

Measure Data

Year	Annual Measure		
2003	97.2		
2004	97.8		
2005	98.1		
2006	98.8		
2007	98.3		
2008			

Explanatory Note

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General Management and Direction

Objective

To enable DMME employees to expand the use of technology.

Measure #65

Internal employee satisfaction with technology.

Key Measure	Measure Type		Preferred Trend
	Outcome		Up

Measure Methodology

Data is taken from the annual DMME employee technology survey. The average score for satisfaction (on a 1 to 4 scale) is calculated for the 24 technology types addressed in the survey.

Measure Baseline

Value	Date	Description
2.82	6/30/2005	2.82 of 4.0 (avg. FY 2002 - FY 2005)
Measure Target Value	Date	Description
3.0	6/30/2008	>=3.0 (FY 2007 - FY 2008)

Measure Data

Year	Annual Measure		
2002	2.88		
2003	2.86		
2004	2.77		
2005	2.79		
2006	2.77		
2007	2.88		
2008			

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General Management and Direction

Objective

To enable DMME employees to expand the use of technology.

Measure #66

Information system availability.

Key Measure Measure Type Preferred Trend
Outcome Up

Measure Methodology

The percent of time DMME's regulatory, and administrative systems and network are available during core business hours is calculated from the department's Information Technology System logbook.

Measure Baseline

Value	Date	Description
99.6	6/30/2005	99.6% (avg. FY 2001 - FY 2005)
Measure Target Value	Date	Description
99	6/30/2007	>=99% (FY 2007 - FY 2008)

Measure Data

Year	Annual Measure		
2003	99.6		
2004	99.8		
2005	99.6		
2006	100.9		
2007	99.9		
2008			

Explanatory Note

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Service Area

General Management and Direction

Objective

To ensure that resources are used efficiently and programs are managed effectively, and in a manner consistent with applicable state and federal requirements.

Measure #67

Percent of Governor's Management scorecard categories marked as meets expectations for the agency.

Key Measure Measure Type Preferred Trend
Outcome Maintain

Measure Methodology

Governor's Management Scorecard categories meeting expectations are counted and divided into the total number of categories to calculate the percentage.

Measure Baseline

Value	Date	Description
100	6/30/2005	100%, FY 2005
Measure Target Value	Date	Description
100	6/30/2008	100% 2006-2008 biennium

Measure Data

Year	Annual Measure		
2004	90.5		
2005	100.0		
2006	100.0		
2007	86.7		
2008			

Explanatory Note

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Tobacco Indemnification and Community Revitalization Commission (851)

Service Area

Payments to Tobacco Producers and Tobacco Growing Communities

Objective

We will offer cash payments to tobacco producers and quota holders to compensate them for their loss associated with declines in quota.

Measure #1

Cumulative, life-to-date cash payments offered to eligible claimants.

Key Measure	Measure Type	Preferred Trend
X	Output	Up

Measure Methodology

Cash payments offered are those which have been made available to eligible claimants, as reported to the Commission by its payment processor.

Measure Baseline

Value	Date	Description
0	6/30/1999	inception date of the Commission's liability
Measure Target Value	Date	Description
308.17	6/30/2015	Commission's total liability is fixed at \$308.17 million.

Measure Data

Year	Annual Measure		
2000	62.00		
2001	97.80		
2002	134.35		
2003	154.66		
2004	178.06		
2005	198.06		
2006	211.77		
2007	226.90		
2008			

Explanatory Note

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Tobacco Indemnification and Community Revitalization Commission (851)

Service Area

Payments to Tobacco Producers and Tobacco Growing Communities

Objective

We will revitalize tobacco-dependent communities.

Measure #2

The change in number of persons employed in the tobacco region.

Key Measure		Measure Type		Preferred Trend	
	X	Outcome		Maintain	

Measure Methodology

Using data from the Virginia Employment Commission, we will total the average number of persons employed in the tobacco region each year, and measure the change from year to year against our goal.

Measure Baseline

Value	Date	Description
3,000	12/31/2000	chosen by the Commission
Measure Target Value	Date	Description
3.000	12/31/2025	chosen by the Commission

Measure Data

Year	Annual Measure		
2001	-9,900		
2002	-9,964		
2003	-4,256		
2004	1,578		
2005	4,140		
2006	4,439		
2007			
2008			

Explanatory Note

Source data is found at:

http://velma.virtuallmi.com/analyzer/saintro.asp?cat=IND&session=ind202&time=&geo=

This is compiled onto a spreadsheet found on the S drive under VA Performs

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